

## **Guy Timberlake, co-founder American Small Business Coalition**



Guy Timberlake is co-founder and chief visionary of the American Small Business Coalition (ASBC). He brings more than twenty years of line experience supporting relationship development and opportunity capture in the government sector as a professional, executive and of small businesses owner supporting federal government infrastructure, defense, intelligence and law enforcement missions. Guy Timberlake's engaging style makes his presentations effective and enjoyable for participants who leave with valuable real world tactics.

Mr. Timberlake has a comprehensive understanding of the intricacies of doing business in the government sector and an established network covering both government and industry. During his tenure providing support to government customers, Mr. Timberlake served as an inside sales representative, in business development and finally as a capture and project manager for a multi-year \$70 million order under the GSA Connections contract just prior to starting the ASBC.

Guy serves in an advisory capacity for several small businesses. He has served on the Board of Governors at the Tower Club in Tysons Corner, he served on the Advisory Board for the Tigerlily Foundation, a breast cancer awareness and support program organization and was a member of the Board of Directors for the Casey Cares Foundation, a nonprofit that provides programs for critically ill children and their families.

In his leadership capacity at the ASBC, Guy Timberlake has been featured or quoted in national and local publications and programs such as Washington Technology, Federal Times, Federal News Radio, the Washington Business Journal, the Washington Post and Inc. magazine. He is a 2009 Washington Business Journal Minority Business Leader Award recipient, in the local business leaders class.