



JEFF WHITE, Founder govWin Network



Jeff White is the founder of govWin Network – the only online professional network and business platform built by government contractors for government contractors.

Leveraging the latest SaaS technologies, govWin, a Deltek network, has grown to over 20,000 members from over 10,500 companies. govWin transforms how organizations and professionals collaborate to secure new business, get idle consultants billable and become more discoverable to potential partners.

Prior to Deltek’s acquisition in December 2009, govWin was mySBX. In two short years, mySBX was able to launch the platform, secure more than 5,000 companies as members, and land large clients such as Lockheed Martin, CACI, Serco and ManTech.

With over 19 years experience in launching and leading businesses, Mr. White has founded several companies and led them to successful exits. As the founder of Blue Canopy in 2001, Mr. White led the company to receive two Inc. 500 awards for being one of the Top 500 Fastest Growing Private Companies in America. In 2007 he led the successful sale of Blue Canopy to a private investment group.