



Atul Jain is Chairman & CEO of TEOCO Corporation. Mr. Jain immigrated to the United States from India in 1981 hoping to do a Ph.D. and become a university professor. Instead, he ended up with two Master's degrees from the University of Illinois at Urbana-Champaign – one in mathematics and the other in computer science.

After earning his degrees Atul worked for the Silicon Valley firm TIBCO for seven years. At TIBCO, Atul's focus was to work with Fortune 500 clients to design and build state-of-the-art software solutions leveraging the company's trademark platform.

In 1994 Atul Jain founded TEOCO – an abbreviation of 'The Employee Owned Company' – with a dream of building a successful business model, not just a successful business. His goal was to build a company founded on the idea of principled entrepreneurship and employee ownership. TEOCO would focus on business ethics, with a particular emphasis on its core values of alignment with employees, clients and community.

Today, TEOCO is a market leading multi-national organization – with operations in the US, Israel, India, and the UK – providing cost, routing, revenue and network management solutions to top communications service providers worldwide. Fueled by industry leading expertise and innovative technologies, TEOCO saved its 50+ customers several hundred million dollars last year alone.

With increasing profits and a major growth trajectory TEOCO has been ranked in Inc. Magazine's List of the fastest growing privately held companies on three separate occasions. TEOCO's success has been further validated by a \$60M minority investment from the private equity firm, TA Associates, in 2009, and the acquisition in cash of the Israeli telecom major TTI Telecon in 2010.