



David R. Millard joined Cushman & Wakefield as a Senior Director in the McLean, Virginia office in early 2004. Mr. Millard has over 25 years experience in commercial real estate in the Washington Metropolitan area marketplace. Mr. Millard has focused his efforts on landlord representation and corporate tenant representation services throughout the greater Washington Metropolitan area. Mr. Millard's experience spans a wide range of real estate transactions on behalf of his clients, including lease acquisitions and dispositions, build-to-suits, investment sales and structured financing. He has been involved in more than 8 million sf of real estate transactions since 1996.

A partial list of Mr. Millard's Landlord representations include: Metro Park 600,000 sf; 4075 Wilson Blvd 180,000 sf; 4350 N. Fairfax Drive 200,000 sf; Two Reston Crescent 185,000 sf; Parkridge 3 107,000 sf; Sequoia Plaza 380,000 sf; 2900 S. Quincy Street 233,000 sf; Ballston One 225,000 sf; Ballston Tower 224,000 sf; 50 West Corporate Center 200,000 sf; Ford Building 200,000 sf; 4501 N. Fairfax Drive 192,000 sf; Poplar Run 150,000 sf; Springfield Corporate Center 125,000 sf; 801 N. Quincy St. 110,000 sf; 3833 N. Fairfax Drive 45,000 sf. And 4420 N. Fairfax Drive 60,000 sf.

Prior to joining Cushman & Wakefield, Mr. Millard spent eight years with Transwestern Commercial Services as Senior Vice President of Owner Advisory Services. In that position Mr. Millard specialized in office leasing and sales in Northern Virginia and was a stockholder in the firm. Mr. Millard was also a partner at Smithy Braedon during his tenure there from 1984-1996.

Mr. Millard began his real estate career in 1980 with Skidmore, Owings & Merrill (SOM) where he was an interior design Project Manager. While at SOM, he was the Project Manager for the interior design of the 350,000 sf Terrace Building expansion of the National Geographic Society Headquarters. In 1982 and 1983, Mr. Millard was Director of Interior Design for Ellerbe Associates (now Ellerbe Becket).

Mr. Millard has a Master's Degree in Business Administration and Finance from Loyola College in Baltimore, Maryland and an undergraduate degree in Government from Franklin and Marshall College in Lancaster, Pennsylvania. Mr. Millard has been named one of the top ten brokers in Virginia by the Greater Washington Commercial Association of Realtors. He is the Vice Chairman of Northern Virginia NAIOP and serves on the Board of Directors and a member of the Executive Committee for Northern Virginia NAIOP. Mr. Millard was a Peace Corps Volunteer in Sierra Leone, West Africa between 1971 and 1975.