



Anna Urman is the Director of the Women's Business Center of Northern Virginia. She manages WBC's programs and counseling activities; conducts training classes and workshops; provides curriculum planning and development; and coordinates the administration and instruction at the Center.

Prior to joining the Women's Business Center, Anna has been both a client and a volunteer with the Community Business Partnership and Women's Business Center. Anna has been a member of the Washington, DC business community for nearly 10 years. In addition to her involvement with the Women's Business Center, Anna is the President of Tactical Insight, a company that provides business development support and advisory services to government contractors. In that role, she advises businesses of all sizes, from small start-ups to Fortune 50 companies in areas of business development, including contracting, strategic planning, and business intelligence.

Prior to starting her own business, Anna has worked as the Research Director for ICG Government (a business development firm), Project Director for Public Opinion Strategies (a political polling firm), and Consultant and Project Manager for INPUT (a government market advisory firm).

Anna Urman holds a Juris Doctor degree from Georgetown University, and has completed coursework for Master in Laws in Intellectual Property Law and Government Contracts Law from George Washington University. She lives in Alexandria, VA with her husband, one-year-old daughter, and two dogs.