

# FAIRFAX COUNTY, VIRGINIA

## Wages



The Wages fact sheet highlights selected occupations and their average annual salaries in northern Virginia for the most recent year available. The salaries shown are averages for all employers in the region. They reflect entry-level, experienced and employees overall for each occupation. For additional information on occupations and wages in northern Virginia, visit [www.vawc.virginia.gov/analyzer/default.asp](http://www.vawc.virginia.gov/analyzer/default.asp). Click on Employment and Wage Data on the vertical bar on the left side of the screen, and then Occupation Data.

**Average Annual Salary (\$000)**  
**General Area/Position Title**      **Entry Level<sup>1</sup>**    **Average**    **Experienced<sup>2</sup>**

### Administration

Bill/Account Collector	33.1	43.1	48.1
Billing/Posting Clerk	32.1	41.0	45.4
Chief Executive	N/A	221.4	N/A
Cost Estimator	43.4	68.1	80.4
Executive Secretary/Administrative Assistant	39.3	55.3	63.3
File Clerk	22.4	31.8	36.4
General and Operations Manager	76.1	146.5	181.7
Management Analyst	65.8	103.8	122.8
Meeting and Convention Planner	39.4	60.6	71.2
Office Clerk	21.9	34.3	40.4
Order Clerk	20.5	28.6	32.6
Payroll Clerk	35.0	45.5	50.7
Procurement Clerk	33.5	45.2	51.0
Purchasing Agent	50.9	80.4	95.1
Purchasing Manager	91.8	123.7	139.6
Receptionist/Information Clerk	21.3	30.5	35.1
Secretary	31.2	44.0	50.4

### Communications and Publications

Audio/Video Equipment Technician	31.2	43.1	49.1
Broadcast Technician	23.9	58.6	76.0
Camera Operator	35.2	65.0	79.9
Desktop Publisher	23.0	39.0	47.0
Editor	45.1	66.4	77.0
Film/Video Editor	32.2	61.7	76.5
Graphic Designer	37.1	59.6	70.8
Interpreter/Translator	58.6	100.1	120.8
Media/Communication Worker (other)	36.4	52.5	60.6
Multimedia Artist/Animator	43.6	64.9	75.5
Photographer	27.4	74.6	98.2
Producer/Director	45.4	83.3	102.2
Reporter/Correspondent	26.2	42.2	50.2
Sound Engineering Technician	26.3	50.5	62.6
Technical Writer	55.7	82.4	95.7
Writer/Author	43.3	68.3	80.8

### Education (K-12)

Educational/Vocational School Counselor	45.0	75.9	91.3
Elementary School Teacher	52.5	78.8	92.0
Elementary/Secondary School Administrator	83.0	108.2	120.7
Kindergarten Teacher	38.3	67.9	82.8
Middle School Teacher	51.7	77.6	90.5
Preschool/Child Care Administrator	37.4	50.6	57.3
Preschool Teacher	24.4	33.3	37.8
Secondary School Teacher	52.5	79.7	93.2
Vocational Education Teacher	52.8	82.5	97.3

**Average Annual Salary (\$000)**  
**General Area/Position Title**      **Entry Level<sup>1</sup>**    **Average**    **Experienced<sup>2</sup>**

### Education (Post-Secondary)

Biological Science Instructor	34.2	68.2	85.2
Business Instructor	37.9	65.7	79.6
Communications Instructor	47.9	69.6	80.5
Computer Science Instructor	36.7	66.9	81.9
Economics Instructor	33.8	75.4	96.2
Engineering Instructor	34.6	60.0	72.8
Foreign Language Instructor	36.8	58.1	68.7
Health Specialties Instructor	52.7	104.2	130.0
Nursing Instructor	47.1	60.2	66.7
Post-Secondary Administrator	50.4	87.1	105.4
Vocational Education Instructor	36.5	58.7	69.9

### Engineering

Aerospace Engineer	85.2	121.0	138.9
Chemical Engineer	56.0	87.2	102.8
Civil Engineer	60.5	94.1	110.8
Civil Engineering Technician	35.8	53.0	61.6
Electrical and Electronics Drafter	47.5	60.5	67.0
Electrical Engineer	65.7	101.8	119.8
Electrical/Electronic Engineering Technician	43.7	59.6	67.5
Environmental Engineer	66.8	97.3	112.6
Environmental Engineering Technician	35.4	67.3	83.2
Industrial Engineer	61.8	89.6	103.5
Industrial Engineering Technician	31.2	53.8	65.0
Marine Engineer/Naval Architect	60.5	113.9	140.6
Materials Engineer	53.2	101.2	125.2
Mechanical Drafter	33.6	54.0	64.2
Mechanical Engineer	64.7	122.1	150.7
Mechanical Engineering Technician	36.1	54.0	63.0
Nuclear Engineer	107.5	136.3	150.6
Petroleum Engineer	74.9	113.0	132.1

### Financial

Accountant/Auditor	53.3	83.8	99.1
Bank Teller	24.2	29.5	32.2
Bookkeeping/Accounting/Auditing Clerk	30.0	44.1	51.1
Claims Adjuster/Examiner/Investigator	49.2	65.9	74.2
Credit Analyst	51.9	83.3	99.0
Economist	83.9	131.6	155.5
Financial Analyst	53.1	83.3	98.4
Financial Manager	89.6	140.7	166.2
Insurance Appraisers, Auto Damage	53.1	61.8	66.2
Insurance Underwriter	48.4	79.8	95.4
Loan Counselor	33.5	46.0	52.3
Loan Officer	39.1	67.6	81.9

*continued >*

**FAIRFAX COUNTY**  
**ECONOMIC DEVELOPMENT AUTHORITY**

General Area/Position Title	Average Annual Salary (\$000)		
	Entry Level <sup>1</sup>	Average	Experienced <sup>2</sup>
Personal Financial Advisor .....	56.5	112.3	140.1
Real Estate Appraiser/Assessor .....	48.4	65.4	73.9
Real Estate Broker .....	45.3	98.2	124.6
Real Estate Sales Agent .....	29.6	60.3	75.6
Tax Examiner .....	44.4	60.9	69.1
Tax Preparer .....	26.7	46.3	56.1

### General Support

Cashier .....	17.1	22.2	24.7
Courier/Messenger .....	26.7	38.5	44.4
Food Preparation Manager .....	24.6	38.7	45.8
Food Preparation Worker .....	16.9	19.8	21.2
Groundskeeping Manager .....	31.5	46.8	54.5
Groundskeeping Worker .....	18.3	26.1	30.0
Housekeeper/Maid .....	17.4	21.1	22.9
Housekeeping Manager .....	26.2	39.9	46.8
Janitor/Cleaner .....	16.9	24.0	27.5
Laborer .....	18.3	26.2	30.1
Mail Clerk .....	18.9	31.3	37.5
Stock Clerk/Order Filler .....	17.6	25.8	29.9
Taxi Driver/Chauffeur .....	21.5	30.3	34.6

### Health Care and Biosciences

Biological Scientist .....	56.2	116.6	146.8
Biomedical Engineer .....	53.5	79.9	93.1
Biochemist and Biophysicist .....	50.3	79.1	93.6
Chiropractor .....	39.1	89.9	115.3
Dental Assistant .....	29.8	43.1	49.7
Dental Hygienist .....	88.6	106.8	115.9
Dentist .....	N/A	204.7	N/A
Family Practitioner .....	89.8	176.7	220.1
Home Health Aide .....	20.0	22.9	24.3
Internist .....	126.6	167.9	188.5
Laboratory Technologist .....	45.7	60.2	67.4
Medical Assistant .....	28.5	36.1	39.9
Medical Records Technician .....	33.0	44.4	50.1
Medical Scientist .....	67.1	106.9	126.8
Obstetrician/Gynecologist .....	N/A	229.8	N/A
Occupational Therapist .....	62.9	86.0	97.6
Occupational Therapist Aide .....	26.8	30.4	32.2
Occupational Therapist Assistant .....	46.7	72.3	85.0
Optometrist .....	56.6	127.8	163.3
Pediatrician .....	79.4	156.3	194.8
Pharmacist .....	95.0	114.0	123.5
Physical Therapist .....	64.3	84.4	94.4
Physical Therapist Aide .....	20.5	26.8	30.0
Physical Therapist Assistant .....	29.7	49.9	60.0
Physician Assistant .....	42.9	68.8	81.7
Practical/Vocational Nurse .....	33.0	44.4	50.1
Psychiatric Technician.....	24.2	29.1	31.5
Psychiatrist .....	119.0	156.0	174.5
Respiratory Therapist.....	54.6	64.4	69.3
Surgeon .....	N/A	203.3	N/A

<sup>1</sup>Entry level is defined as the average of the lowest one-third of wages.

<sup>2</sup>Experienced is defined as the average of the highest two-thirds of wages.

**Note:** Data is for the Northern Virginia Planning District (City of Alexandria, Arlington County, Town of Dumfries, City of Fairfax, Fairfax County, City of Falls Church, Town of Herndon, Town of Leesburg, Loudoun County, City of Manassas, City of Manassas Park, Prince William County, Town of Purcellville and Town of Vienna).

**Source:** Virginia Employment Commission, Bureau of Labor Statistics, *Occupational Employment Statistics Survey*, 2010

General Area/Position Title	Average Annual Salary (\$000)		
	Entry Level <sup>1</sup>	Average	Experienced <sup>2</sup>
<b>Human Resources</b>			
Compensation/Benefits Manager .....	62.4	103.7	124.3
Compensation/Benefits/Job Analysis Specialist .....	49.9	68.9	78.4
Human Resources Assistant .....	35.0	46.4	52.1
Training/Development Manager .....	70.2	115.1	137.5
Training/Development Specialist .....	47.2	74.6	88.3

### Information Technology and Telecommunications

Cartographer/Photogrammetrist.....	51.4	76.3	88.8
Computer/Information Scientist (research) .....	70.7	108.5	127.4
Computer/Information Systems Manager .....	106.2	148.9	170.2
Computer Hardware Engineer .....	74.4	105.8	121.6
Computer Operator .....	32.7	43.5	48.8
Computer Programmer .....	55.5	83.9	98.2
Computer Support Specialist .....	33.7	57.0	68.7
Computer Systems Analyst .....	64.6	102.2	121.1
Database Administrator .....	54.2	89.4	107.0
Operations Research Analyst .....	63.0	109.2	132.4
Software Engineer (applications) .....	70.9	103.7	120.1
Software Engineer (software) .....	75.6	113.6	132.6
Telecommunications Equipment Installer/Repair .....	43.1	57.2	64.3
Telecommunications Line Installer/Repair .....	37.7	57.6	67.5

### Legal

Law Clerk .....	39.2	57.6	66.8
Lawyer .....	84.9	146.7	177.7
Legal Secretary .....	34.0	46.0	51.9
Legal Support Worker .....	65.7	98.0	114.1
Paralegal/Legal Assistant .....	41.6	63.5	74.5
Title Examiner/Abstractor/Searcher .....	32.8	39.9	43.4

### Marketing/Sales/Public Relations

Advertising Salesperson .....	36.9	67.4	82.7
Advertising/Promotions Manager .....	58.2	102.0	123.9
Customer Service Representative .....	25.9	38.1	44.2
Marketing Manager .....	94.0	149.1	176.6
Public Relations Manager .....	84.8	149.8	182.3
Sales Engineer .....	77.9	118.8	139.2
Sales Manager .....	65.4	135.0	169.9
Sales-related Worker (other) .....	18.8	45.4	58.6
Salesperson (services).....	39.4	75.6	93.7
Salesperson (wholesale/manufacturing) .....	36.8	77.5	97.9
Telemarketer .....	17.4	22.3	24.8

### Protective Services

Correctional Officer .....	37.9	56.3	65.4
Emergency Management Specialist .....	70.4	90.9	101.1
Emergency Medical Technician/Paramedic .....	35.6	49.3	56.2
Fire Fighter .....	43.2	56.6	63.3
Fire Fighter Supervisor .....	74.1	93.2	102.8
Police/Detectives Supervisor .....	82.0	114.3	130.5
Police/Fire/Ambulance Dispatcher .....	36.1	46.5	51.8
Police/Sheriff's Officer .....	51.0	66.1	73.7
Private Detective/Investigator .....	52.5	85.9	102.6
Security Guard .....	21.8	38.9	47.4