

# FAIRFAX COUNTY, VIRGINIA

## African-American Owned Businesses



African American-owned businesses make significant contributions and play an important role in Fairfax County's economic growth and prosperity.

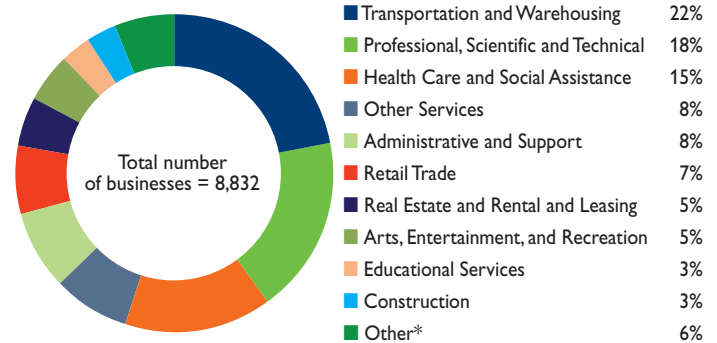
### Fairfax County African-American Owned Business Statistics



### Selected African American-Owned Businesses Headquartered in Fairfax County

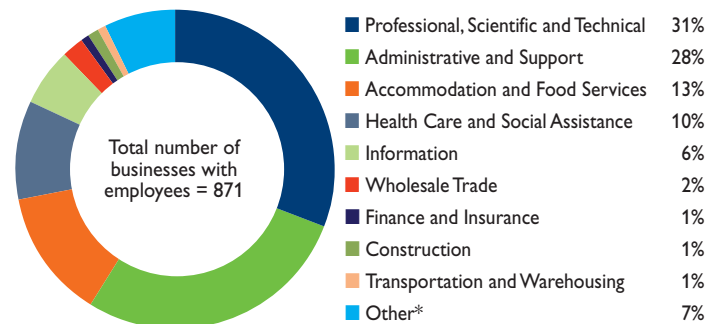
6K Systems	www.6ksystems.com
Advanced Decision Vectors	www.advancedvllc.com
Axxum Technologies	www.axxumtech.com
Chesapeake Educational Services	www.chesapeakeeducationservices.com
Communication Technologies	www.comtechnologies.com
Covenant Security Solutions	www.covenantsec.com
Coyanosa Gas Services	www.coyanosagasservices.com
Davis-Paige Management Systems	www.dpmsllc.com
Diamond Solutions Inc.	www.diamondsolutionsinc.com
Focused Management	www.focusedmgmtinc.com
Global Resource Solutions	www.grsco.com
In-Depth Engineering Corp.	www.in-deptheng.com
InfoLink Management Services	NA
Inscope International	www.inscopeinternational.com
Lamar Strong Associates	www.lsallc.net
LinkVisum	www.linkvisum.com
LR Associates	www.lrassociatesllc.com
Manhan Consulting	www.mahanconsulting.com
Metters Incorporated	www.metters.com
Network Security Systems Plus	www.nssplus.com
New Age Protection	www.new-age-inc.com
Ridgewood Technology Partners	www.ridgewoodpartners.com
Sekon Enterprise, Inc.	www.sekon.com
SoBran, Inc.	www.sobran-inc.com
Strategic Resources, Inc.	www.sri-hq.com
Strategy and Management Services	www.getsamsnow.com
Suntiva	www.suntiva.com
Dymentum Health	www.dymentumhealth.com
TCAssociates, Inc.	www.tcassociates.com
TeAM Inc.	www.teamconsult.com
Thompson Hospitality	www.thompsonhospitality.com
Unified Industries Incorporated	www.uui.com
VAE Inc.	www.vaeit.com
Verdi Consulting, Inc.	www.verdiconsulting.net

### AFRICAN-AMERICAN BUSINESSES BY INDUSTRY SECTOR



\*Note: "Other" includes: Finance and Insurance; Information; Accommodation and Food Services; Wholesale Trade; Manufacturing.

### AFRICAN-AMERICAN BUSINESS EMPLOYMENT BY INDUSTRY SECTOR



\*Note: "Other" includes: Arts, Entertainment, and Recreation; Other Services; Retail Trade; Real Estate and Rental and Leasing; Educational Services and Manufacturing.

Source: 2012 U.S. Census Bureau Survey of Business Owners

Sources: Black Enterprise, System for Award Management, Hoovers and FCEDA

continued >

## FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

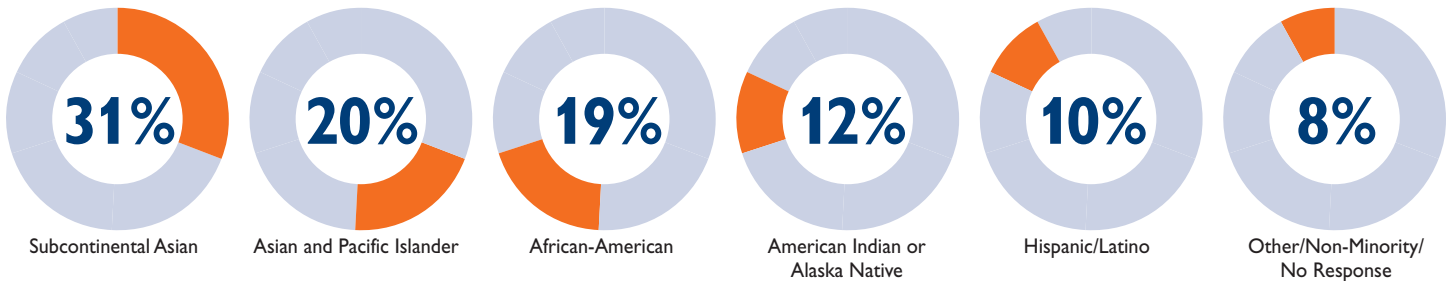
8300 Boone Boulevard, Suite 450, Tysons Corner, Virginia 22182 • 703-790-0600 • info@fceda.org • www.FairfaxCountyEDA.org

## Participation in Federal 8(a) Program

The Small Business Administration (SBA)'s 8(a) Business Development Program provides Small Disadvantaged Businesses (SDBs) with technical and management assistance, as well as access to the federal procurement market through sole-source, limited competition contracts and special procurement set-asides. For more information on 8(a) program eligibility criteria, the application process, other resources and contact information, visit [www.sba.gov/sdb](http://www.sba.gov/sdb).

As of the March 2017, 400 Fairfax County firms were participating in the SBA's 8(a) program. Of those firms, 19 percent of the business owners are of African-American descent.

### FAIRFAX COUNTY 8(A) BUSINESS OWNERS BY ETHNICITY (TOTAL NUMBER OF FIRMS: 400)



Source: 2017 Dynamic Small Business Search

#### FCEDA BUSINESS DIVERSITY MARKETING DIVISION

The Fairfax County Economic Development Authority (FCEDA) works to strengthen the business environment for small, minority, woman, and veteran-owned businesses in Fairfax County. FCEDA services include start-up assistance, site location information and services, demographic and business data, business counseling through an arrangement with SCORE, as well as several entrepreneur workshops throughout the year. For additional information, contact Karen Smaw, director, business diversity, or visit [www.fairfaxcountyeda.org/small-minority-and-woman-owned-firms](http://www.fairfaxcountyeda.org/small-minority-and-woman-owned-firms) and [www.fairfaxcountyeda.org/business-resources](http://www.fairfaxcountyeda.org/business-resources).

#### COMMUNITY BUSINESS PARTNERSHIP

The Community Business Partnership (CBP) is a cooperative effort of Fairfax County government and the Mason Enterprise Center at the School of Public Policy at George Mason University. CBP offers training and counseling on a variety of small

business issues, access to capital, business incubation services and other programs to promote small business start-up and growth. For more information, visit [www.cbponline.org](http://www.cbponline.org).

#### VIRGINIA SMALL BUSINESS DEVELOPMENT CENTER NETWORK

The Virginia SBDC Network ([www.virginiasbdc.org](http://www.virginiasbdc.org)) provides business assistance, counseling and training to growing companies and aspiring entrepreneurs at multiple locations throughout northern Virginia.

#### NORTHERN VIRGINIA BLACK CHAMBER OF COMMERCE

The Northern Virginia Black Chamber of Commerce creates opportunities for businesses and entrepreneurs to build networks, obtain practical professional development and gain the skill to strategically grow their companies. The chamber delivers products and services that include networking events, seminars and resources. For more information, visit [www.northernvirginiabcc.org](http://www.northernvirginiabcc.org).

April 2017