

FAIRFAX COUNTY, VIRGINIA

Asian-Owned Businesses



Fairfax County is home to the largest number of Asian-owned businesses in the Commonwealth of Virginia and in the Washington, D.C., metropolitan area. These businesses make significant contributions and play an important role in Fairfax County's economic growth and prosperity, and make up 21 percent of all county businesses.

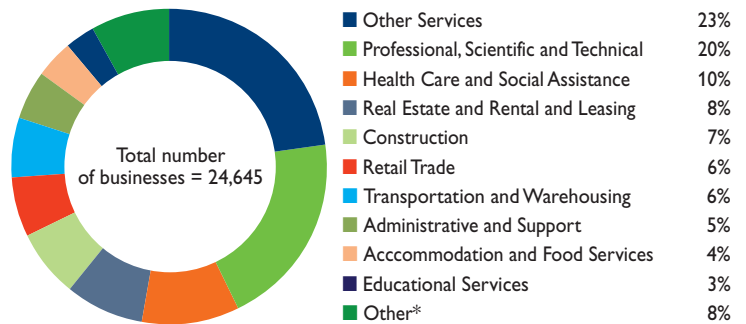
Fairfax County Asian-Owned Business Statistics



Selected Asian-Owned Businesses Headquartered in Fairfax County

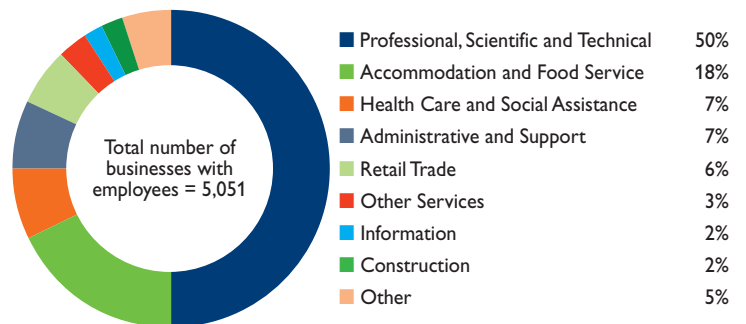
Accelera Solutions	www.accelerasolutions.com
ActioNet	www.actionet.com
Advanced Computer Concepts	www.acconline.com
Ampcus Corporation	www.ampcus.com
Avineon, Inc.	www.avineon.com
Best Medical	www.teambest.com
C2 Technologies	www.c2ti.com
Capital Novus	www.capitalnovus.com
Compugain	www.compugain.net
Cornet Technology	www.cornet.com
DISYS	www.disys.com
Emagine IT	www.eit2.com
Enterprise Information Services	www.goeis.com
Future Technologies	www.ftechi.com
hCentive	www.hcentive.com
Hydrogeologic	www.hgl.com
InoVentures	www.inoventures.com
Ki Ho Military Acquisition	www.kihomac.com
LS Technologies	www.lstechllc.com
Microcompact Engineering Inc.	www.entellittrak.com
Nuaxis Innovations	www.nuaxis.com
Nve	www.nvecorp.com
Octo Consulting Group	www.octoconsulting.com
Pragmatics	www.pragmatics.com
Primescape Solutions	www.primescape.net
PSI International	www.psiint.com
Sevatec	www.sevatec.com
Soft Tech Consulting	www.softtechconsulting.com
Strategic Operational Solutions	www.stopso.com
Syapps	www.syapps.com
Technatomy	www.technatomy.com
Universal Consulting Services Inc.	www.universal-inc.net
Unissant	www.unissant.com
Zantech IT	www.zantechit.com
ZolonTech	www.zolontech.com

ASIAN-OWNED BUSINESSES BY INDUSTRY SECTOR



*Note: "Other" includes Finance and Insurance; Information; Arts, Entertainment, and Recreation; Wholesale Trade; Manufacturing.

ASIAN-OWNED BUSINESS EMPLOYMENT BY INDUSTRY SECTOR



*Note: "Other" includes Wholesale Trade; Educational Services; Manufacturing; Finance and Insurance; Real Estate and Rental and Leasing; Transportation and Warehousing; Arts, Entertainment, and Recreation.

Source: 2012 U.S. Census Bureau Survey of Business Owners

Sources: American Express OPEN, System for Award Management, Hoovers and FCEDA

continued >

FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

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Participation in Federal 8(a) Program

The Small Business Administration (SBA)'s 8(a) Business Development Program provides Small Disadvantaged Businesses (SDBs) with technical and management assistance, as well as access to the federal procurement market through sole-source, limited competition contracts and special procurement set-asides. For more information on 8(a) program eligibility criteria, the application process, other resources and contact information, visit www.sba.gov/sdb.

As of the March 2017, 400 Fairfax County firms were participating in the SBA's 8(a) program. Of those firms, 51 percent of the business owners are of Asian descent.

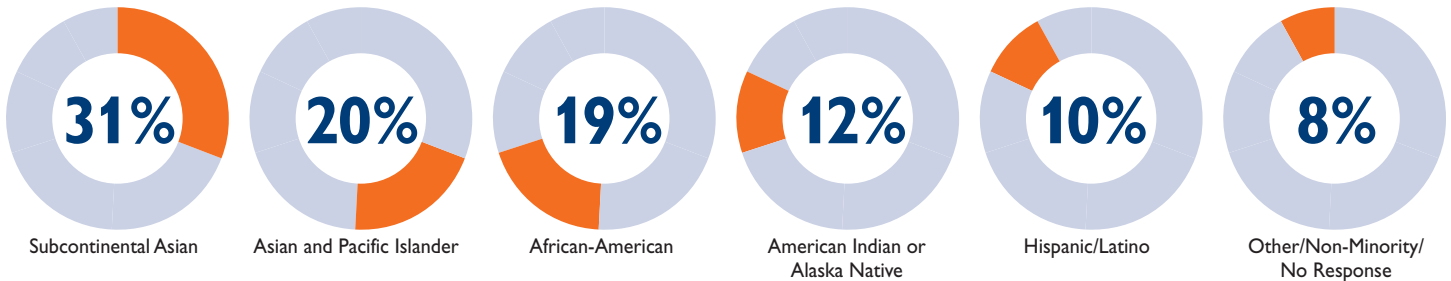
ASIAN-OWNED FIRMS IN VIRGINIA: ETHNICITY OF OWNER*



*Total may not equal 100 percent due to rounding.

Source: U.S. Census Bureau, 2012 Survey of Business Owners

FAIRFAX COUNTY 8(A) BUSINESS OWNERS BY ETHNICITY (TOTAL NUMBER OF FIRMS: 400)



Source: 2017 Dynamic Small Business Search

FCEDA BUSINESS DIVERSITY MARKETING DIVISION

The Fairfax County Economic Development Authority (FCEDA) works to strengthen the business environment for small, minority, woman, and veteran-owned businesses in Fairfax County. FCEDA services include start-up assistance, site location information and services, demographic and business data, business counseling through an arrangement with SCORE, as well as several entrepreneur workshops throughout the year. For additional information, contact Karen Smaw, director, business diversity, or visit www.fairfaxcountyeda.org/small-minority-and-woman-owned-firms and www.fairfaxcountyeda.org/business-resources.

COMMUNITY BUSINESS PARTNERSHIP

The Community Business Partnership (CBP) is a cooperative effort of Fairfax County government and the Mason Enterprise Center at the School of Public Policy at George Mason University. CBP offers training and counseling on a variety of small business issues, access to capital, business incubation services and other programs to promote small business start-up and growth. For more information, visit www.cbponline.org.

VIRGINIA SMALL BUSINESS DEVELOPMENT CENTER NETWORK

The Virginia SBDC Network (www.virginiabdc.org) provides business assistance, counseling and training to growing companies and aspiring entrepreneurs at multiple locations throughout northern Virginia.

VIRGINIA ASIAN CHAMBER OF COMMERCE

The Virginia Asian Chamber of Commerce works on behalf of more than 44,000 Asian-American-owned companies. The chamber has the dual purpose of fostering economic development in the Virginia Asian-American communities and promoting trade between Virginia and Asia. For more information, visit <http://aabac.org/default.aspx>.

TIE-DC

TiE is a global, not-for-profit network of entrepreneurs and professionals dedicated to the advancement of entrepreneurship. TiE provides a platform for mentoring, networking and education to entrepreneurs and professionals. For more information, visit www.tie.org.

April 2017

FAIRFAX COUNTY

ECONOMIC DEVELOPMENT AUTHORITY