

FAIRFAX COUNTY, VIRGINIA

Woman-Owned Businesses



Fairfax County is home to the largest number of woman-owned businesses in the Commonwealth of Virginia. These businesses make significant contributions and play an important role in Fairfax County's economic growth and prosperity, and make up 36 percent of all county businesses.

Fairfax County Woman-Owned Business Statistics

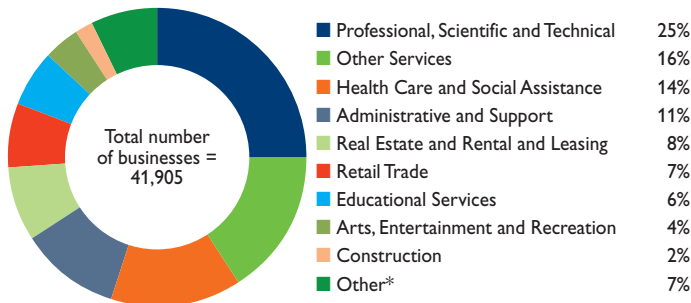


Selected Woman-Owned Businesses Headquartered in Fairfax County

ActioNet	www.actionet.com
Advanced Computer Concepts	www.acconline.com
AEEC	www.americanconsultants.com
AFG Group, Inc.	www.afgcm.com
ALEX Alternative Experts	www.alexinc.com
Ampcus	www.ampcus.com
Applied Engineering Management	www.aemcorp.com
Binary Information Technology	www.ebinaryone.com
BRTRC	www.brtrc.com
C2 Technologies	www.c2ti.com
Constellation West	www.constellationwest.com
Data Networks	www.dncx.com
Dynamic Animation Systems	www.d-a-s.com
Dynamic Technology Systems	www.dts-inc.com
Eagle Ray	www.eaglerayinc.com
Femme Comp Inc.	www.femmecomp.com
Four Inc.	www.fourinc.com
Frank O'Connor	www.frankoconnorinc.com
Information Technology Solutions and Consulting Innovate!	www.itsc-2.com
Irving Burton Associates	www.ibacorp.us
Net Esolutions Corporation (NETE)	www.nete.com
NT Concepts Inc.	www.ntconcepts.com
NVE, Inc.	www.nvecorp.com
Omega World Travel	www.omegatravel.com
ORI	www.oriresults.com
Quadrant	www.quadrantinc.com
Silosmashers	www.silosmashers.com
SoftTech Consulting	www.softtechconsulting.com
Strategy & Management Services	www.getsamsnow.com
Technical and Project Engineering (TAPE)	www.tape-llc.com
The Ambit Group	www.theambitgroup.com
Tiber Creek Consulting	www.tibercreek.com
Tryco Inc.	www.tryco.org
Universal Consulting Services	www.universal-inc.net
VMD Systems Integrators	www.vmdsystems.com

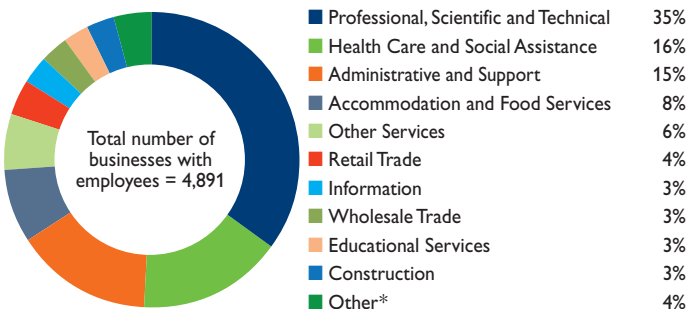
Sources: American Express OPEN, System for Award Management, Hoovers and FCEDA

WOMAN-OWNED BUSINESS FIRMS BY INDUSTRY SECTOR



*Note: "Other" includes: Real Estate and Rental and Leasing; Manufacturing; Transportation and Warehousing; Finance and Insurance; Arts, Entertainment, and Recreation and Agriculture.

WOMAN-OWNED BUSINESS EMPLOYMENT BY INDUSTRY SECTOR



*Note: "Other" includes Accommodation and Food Services; Information; Finance and Insurance; Transportation and Warehousing; Wholesale Trade; Manufacturing and Agriculture.

Source: 2012 U.S. Census Bureau Survey of Business Owners

continued >

FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

8300 Boone Boulevard, Suite 450, Tysons Corner, Virginia 22182 • 703-790-0600 • info@fceda.org • www.FairfaxCountyEDA.org

Participation in Federal 8(a) Program

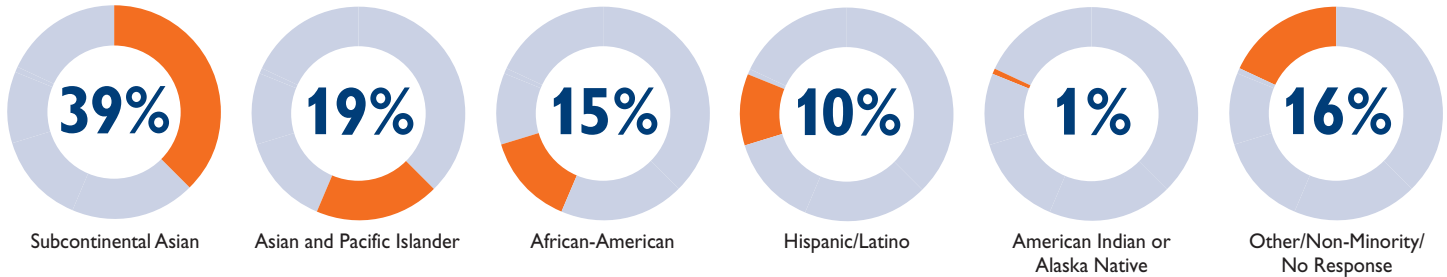
The Small Business Administration (SBA)'s 8(a) Business Development Program provides Small Disadvantaged Businesses (SDBs) with technical and management assistance, as well as access to the federal procurement market through sole-source, limited competition contracts and special procurement set-asides. For more information on 8(a) program eligibility criteria, the application process, other resources, visit www.sba.gov/sdb.

As of March 2017, 400 Fairfax County businesses were participating in the SBA's 8(a) program. Of those firms, 30 percent of the business owners are women.

Women-Owned Small Business Federal Contract Program

The Women-Owned Small Business Federal Contract Program allows agency contracting officers to set aside certain federal contracts for eligible women-owned small businesses or economically disadvantaged women-owned small businesses in designated industry categories. For additional information on this program and steps on how to participate, visit www.sba.gov/content/contracting-opportunities-women-owned-small-businesses.

FAIRFAX COUNTY 8(A) WOMEN BUSINESS OWNERS BY ETHNICITY (TOTAL NUMBER OF FIRMS: 119)



Source: 2017 Dynamic Small Business Search

FCEDA BUSINESS DIVERSITY MARKETING DIVISION

The Fairfax County Economic Development Authority (FCEDA) works to strengthen the business environment for small, minority, woman, and veteran-owned businesses in Fairfax County. FCEDA services include start-up assistance, site location information and services, demographic and business data, business counseling through an arrangement with SCORE, as well as several entrepreneur workshops throughout the year. For more information, visit www.fairfaxcountyeda.org/our-diverse-business-community.

COMMUNITY BUSINESS PARTNERSHIP

The Community Business Partnership (CBP) is a cooperative effort of Fairfax County government and the Mason Enterprise Center at the School of Public Policy, George Mason University. CBP offers training and counseling on a variety of small business issues, access to capital, business incubation services and other programs to promote small business start-up and growth. For more information, visit www.cbponline.org.

VIRGINIA SMALL BUSINESS DEVELOPMENT CENTER NETWORK

The Virginia SBDC Network (www.virginiasbdc.org) provides business assistance, counseling and training to growing companies and aspiring entrepreneurs at multiple locations throughout northern Virginia.

WOMEN'S BUSINESS CENTER OF NORTHERN VIRGINIA

The Women's Business Center (www.wbcnova.org) is funded through a grant from the SBA and is a cooperative effort of Fairfax County government, the Community Business Partnership and the Mason Enterprise Center of George Mason University. The center provides counseling and training in financing, management, procurement and marketing at minimal cost to small business start-up clients. A special focus of the center is to serve minority and socially disadvantaged women, new Americans and others who want to learn the basic skills necessary to start a small or home-based business. For more information, call 703-778-9222 or e-mail info@wbcnova.org.

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ECONOMIC DEVELOPMENT AUTHORITY