

FAIRFAX COUNTY

ECONOMIC DEVELOPMENT AUTHORITY

How We Can Help

CEO

- Tour Fairfax County and potential site locations, meet with local executives.
- Provide detailed information on industry sectors, market conditions, business community.
- Develop opportunities for corporate and executive visibility.



- Make introductions to potential partners and customers.
- Offer contacts with professional service providers.

CFO / VP, Facilities

- Provide tax and business cost data comparisons.
- Explore Virginia incentives for investment.
- Provide introductions to possible investors.
- Identify and visit potential site locations.
- Make introductions to county zoning and permitting officials and state regulators.
- Identify transportation and technology infrastructure.



VP, Marketing and Business Development

- Develop contacts in business community.
- Make introductions to chambers of commerce, trade and professional associations.
- Brainstorm media and public relations opportunities.



- Identify potential brand awareness and speaking opportunities.
- Liaise with Virginia, U.S. officials on marketing and sales opportunities.

VP, Human Resources

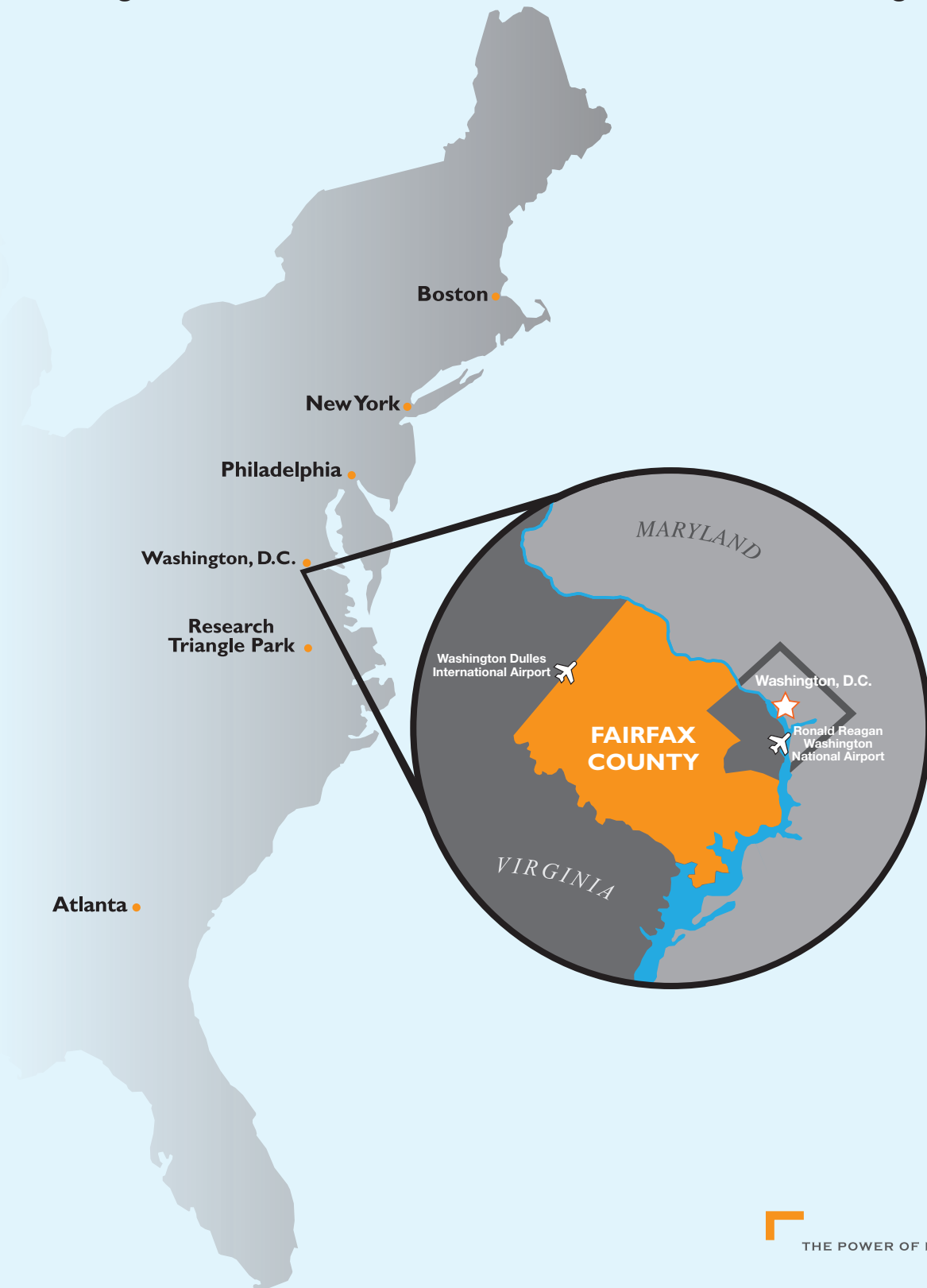
- Explore Virginia incentives for job creation and training.
- Identify resources for executive and staff recruitment.
- Build workforce relationships with institutions of higher learning and school systems.
- Make connections with local organizations.
- Provide information for relocating employees.



All services are free and confidential.

FAIRFAX COUNTY

“One of the great economic success stories of our time.” —Time magazine



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