

# FAIRFAX COUNTY, VIRGINIA

## Industry Profile: Government Contracting

The U.S. federal government is the world's largest buyer of goods and services—spending more than \$600 billion annually, with approximately one-quarter going to small businesses.

### FEDERAL CONTRACTING IN FAIRFAX COUNTY (FY21)



**CONTRACT AWARDS**  
**\$31 B**

**DEFENSE AGENCIES**  
**\$15.5 B**

**ARMY**           **\$4.5B**  
**AIR FORCE**       **\$3.4B**  
**NAVY**            **\$2.4B**

**CIVILIAN AGENCIES**  
**\$15.5 B**

**HOMELAND SECURITY** **\$2.8B**  
**HEALTH AND HUMAN SERVICES** **\$2.1B**  
**VETERANS AFFAIRS**   **\$2.0B**

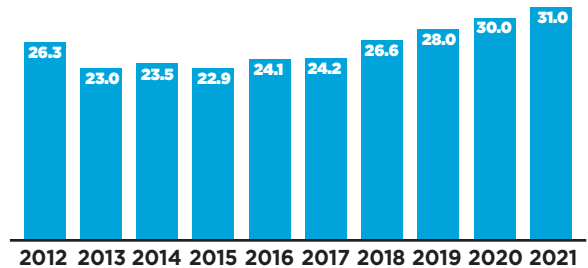


**43%**  
**OF CONTRACTS AWARDED IN VIRGINIA**



**5%**  
**OF ALL FEDERAL PROCUREMENT CONTRACTS**

### FAIRFAX COUNTY CONTRACT AWARDS 10-YEAR TRENDS (\$BILLIONS)



**#2**

**CONTRACT AWARDS FOR SMALL BUSINESS IN U.S. (JURISDICTIONS)**

#### CONTRACT AWARDS BY SET-ASIDE PROGRAM, FY2021 (\$ Billions)

PROGRAM	CONTRACT AWARDS IN FAIRFAX COUNTY
Small Business	\$9.5B
Minority-Owned	\$4.9B
Veteran-Owned	\$3.1B
Service-Disabled Veteran-Owned	\$2.7B
Woman-Owned	\$2.0B

#### TOP FEDERAL CONTRACTORS, FY2021 (\$ Billions/By Recipient—All Locations)

CONTRACTOR	TOTAL CONTRACTS
General Dynamics	\$20.4B
Northrop Grumman	\$14.8B
Leidos	\$9.2B
Booz Allen Hamilton	\$5.7B
SAIC	\$4.7B

SOURCE: USASPENDING.GOV

*continued >*



# FAIRFAX COUNTY AND D.C. REGION GOVERNMENT CONTRACTING CLUSTER

## FEDERAL AGENCIES

<b>U.S. DEPARTMENT OF DEFENSE</b>	<b>GENERAL SERVICES ADMINISTRATION</b>	<b>U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES</b>	<b>U.S. DEPARTMENT OF HOMELAND SECURITY</b>	<b>U.S. DEPARTMENT OF THE INTERIOR</b>
<b>U.S. DEPARTMENT OF JUSTICE</b>	<b>U.S. DEPARTMENT OF STATE</b>	<b>U.S. DEPARTMENT OF TRANSPORTATION</b>	<b>U.S. DEPARTMENT OF THE TREASURY</b>	<b>U.S. DEPARTMENT OF VETERANS AFFAIRS</b>

## PRIME GOVERNMENT CONTRACTORS (SELECTED COMPANIES)

**Amentum**  
Accenture\*  
Airbus Americas\*  
Amazon Web Services  
BAE Systems\*  
**Bechtel**  
**Booz Allen Hamilton**  
Capgemini\*  
**Carahsoft Technology**  
CGI\*  
Elbit Systems of America\*  
**General Dynamics**  
Huntington Ingalls Industries  
**ICF International**  
**immixGroup**  
Inmarsat\*  
Intelsat\*

**Leidos**  
**ManTech International**  
**MAXIMUS**  
**The MITRE Corporation**  
**Noblis**  
**Northrop Grumman**  
NTT DATA\*  
Parsons  
**Peraton**  
**SAIC**  
**Salient CGRT**  
SAP-NS2\*  
Serco Inc.\*  
Securitas\*  
SES Government Solutions\*  
Siemens\*  
SICPA Holding\*  
Software AG\*

### MINORITY-, VETERAN-, WOMAN-OWNED CONTRACTORS

**ActionNet**  
**Alvarez**  
**Ampcus**  
**Favor TechConsulting**  
**Four**  
**Four Points Technology**  
**Iron Bow Technologies**  
**MicroTech**  
**OBXtek**  
**Octo Consulting**  
**Pragmatics**  
**RER Solutions**  
**TAPE**  
**Three Wire Systems**  
**ThunderCat Technology**  
**VAE**  
**Zantech**

\*FOREIGN OWNED  
COMPANIES IN **BOLDFACE** HAVE HEADQUARTERS IN FAIRFAX COUNTY

## NETWORKING AND COMPANY SUPPORT



## GOVERNMENT CONTRACTING EXPERTISE IN FAIRFAX COUNTY

- **CYBERSECURITY**
- **ENGINEERING**
- **FACILITY MANAGEMENT**
- **INFORMATION TECHNOLOGY**
- **LINGUISTIC SERVICES**
- **MANAGEMENT CONSULTING**
- **PHYSICAL SECURITY**
- **RESEARCH & DEVELOPMENT**
- **SIMULATION**
- **SOFTWARE**
- **STRATEGIC PLANNING**
- **SYSTEMS INTEGRATION**
- **TECHNICAL CONSULTING**