

FAIRFAX COUNTY, VIRGINIA

Industry Profile: Government Contracting

The U.S. federal government is the world's largest buyer of goods and services—spending more than \$600 billion annually, with approximately one-quarter going to small businesses.

FEDERAL CONTRACTING IN FAIRFAX COUNTY (FY22)



CONTRACT AWARDS
\$34.6B

DEFENSE AGENCIES
\$16.2 B

ARMY	\$4.5B
AIR FORCE	\$3.9B
NAVY	\$2.4B
DEFENSE LOGISTICS AGENCY	\$1.5B
DEFENSE HEALTH AGENCY	\$1.5B

CIVILIAN AGENCIES
\$18.4 B

HEALTH AND HUMAN SERVICES	\$3.3B
HOMELAND SECURITY	\$2.6B
DEPARTMENT OF JUSTICE	\$2.1B
GSA	\$2.1B
VETERANS AFFAIRS	\$2.0B

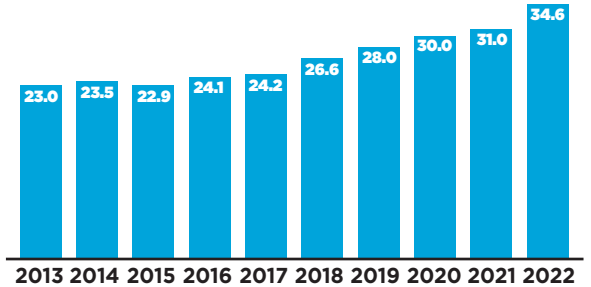


39%
OF CONTRACTS AWARDED IN VIRGINIA



5%
OF ALL FEDERAL PROCUREMENT CONTRACTS

FAIRFAX COUNTY CONTRACT AWARDS 10-YEAR TRENDS BY FISCAL YEAR (\$BILLIONS)



#2

CONTRACT AWARDS FOR SMALL BUSINESS IN U.S. (JURISDICTIONS)

CONTRACT AWARDS BY SET-ASIDE PROGRAM, FY2022 (\$ Billions)

PROGRAM	CONTRACT AWARDS IN FAIRFAX COUNTY
Small Business	\$10.3B
Minority-Owned	\$5.4B
Veteran-Owned	\$3.5B
Service-Disabled Veteran-Owned	\$2.8B
Woman-Owned	\$2.3B

TOP FEDERAL CONTRACTORS HEADQUARTERED IN FAIRFAX COUNTY FY2022

(\$ Billions/By Recipient—All U.S. Locations)

CONTRACTOR	TOTAL CONTRACTS
General Dynamics	\$24.7B
Northrop Grumman	\$14.7B
Leidos	\$9.7B
Booz Allen Hamilton	\$6.2B
SAIC	\$5.3B

SOURCE: USASPENDING.GOV

NOTE: FIGURES CITED REPRESENT UNCLASSIFIED CONTRACT AWARDS WITH A PLACE OF PERFORMANCE IN FAIRFAX COUNTY EXCEPT WHERE STATED.

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FAIRFAX COUNTY AND D.C. REGION GOVERNMENT CONTRACTING CLUSTER

FEDERAL AGENCIES

U.S. DEPARTMENT OF DEFENSE	GENERAL SERVICES ADMINISTRATION	U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES	U.S. DEPARTMENT OF HOMELAND SECURITY	U.S. DEPARTMENT OF THE INTERIOR
U.S. DEPARTMENT OF JUSTICE	U.S. DEPARTMENT OF STATE	U.S. DEPARTMENT OF TRANSPORTATION	U.S. DEPARTMENT OF THE TREASURY	U.S. DEPARTMENT OF VETERANS AFFAIRS

GOVERNMENT CONTRACTORS (SELECTED COMPANIES)

Amentum
Accenture*
Airbus Americas*
Amazon Web Services
BAE Systems*
Bechtel
Booz Allen Hamilton
Capgemini*
Carahsoft Technology
CGI*
Elbit Systems of America*
General Dynamics
GovCIO
Huntington Ingalls Industries
ICF International
immixGroup
Inmarsat*
Intelsat*

Leidos
ManTech International
MAXIMUS
The MITRE Corporation
Noblis
Northrop Grumman
NTT DATA*
Parsons
Peraton
SAIC
SAP-NS2*
Serco Inc.*
Securitas*
SES Government Solutions*
Siemens*
SICPA Holding*
Software AG*

MINORITY-, VETERAN-, WOMAN-OWNED CONTRACTORS

ActionNet
Alvarez
Ampcus
Favor TechConsulting
Four
Four Points Technology
Iron Bow Technologies
MicroTech
OBXtek
Octo Consulting
Pragmatics
TAPE
Three Wire Systems
ThunderCat Technology
VAE
Zantech

*FOREIGN OWNED
 COMPANIES IN **BOLDFACE** HAVE HEADQUARTERS IN FAIRFAX COUNTY

NETWORKING AND COMPANY SUPPORT



GOVERNMENT CONTRACTING EXPERTISE IN FAIRFAX COUNTY

- **CYBERSECURITY**
- **ENGINEERING**
- **FACILITY MANAGEMENT**
- **INFORMATION TECHNOLOGY**
- **LINGUISTIC SERVICES**
- **MANAGEMENT CONSULTING**
- **PHYSICAL SECURITY**
- **RESEARCH & DEVELOPMENT**
- **SIMULATION**
- **SOFTWARE**
- **STRATEGIC PLANNING**
- **SYSTEMS INTEGRATION**
- **TECHNICAL CONSULTING**