FAIRFAX COUNTY, VIRGINIA
Industry Profile: Government Contracting

The U.S. federal government is the world's largest buyer of goods and services—spending more than $600 billion annually, with approximately one-quarter going to small businesses.

Federal Contracting in Fairfax County (FY22)

**Contract Awards**

$34.6B

**Defense Agencies**

$16.2B

- Army: $4.5B
- Air Force: $3.9B
- Navy: $2.4B
- Defense Logistics Agency: $1.5B
- Defense Health Agency: $1.5B

**Civilian Agencies**

$18.4B

- Health and Human Services: $3.3B
- Homeland Security: $2.6B
- Department of Justice: $2.1B
- GSA: $2.1B
- Veterans Affairs: $2.0B

**Top Federal Contractors Headquartered in Fairfax County FY2022** ($Billions/By Recipient—All U.S. Locations)

- General Dynamics: $24.7B
- Northrop Grumman: $14.7B
- Leidos: $9.7B
- Booz Allen Hamilton: $6.2B
- SAIC: $5.3B

**Contract Awards by Set-Aside Program, FY2022 ($Billions)**

- Small Business: $10.3B
- Minority-Owned: $5.4B
- Veteran-Owned: $3.5B
- Service-Disabled Veteran-Owned: $2.8B
- Woman-Owned: $2.3B

**Fairfax County Contract Awards 10-Year Trends by Fiscal Year ($Billions)**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total Contracts Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>23.0</td>
</tr>
<tr>
<td>2014</td>
<td>23.5</td>
</tr>
<tr>
<td>2015</td>
<td>22.6</td>
</tr>
<tr>
<td>2016</td>
<td>24.1</td>
</tr>
<tr>
<td>2017</td>
<td>24.2</td>
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<tr>
<td>2018</td>
<td>26.6</td>
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<tr>
<td>2019</td>
<td>30.0</td>
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<tr>
<td>2020</td>
<td>31.0</td>
</tr>
<tr>
<td>2021</td>
<td>34.6</td>
</tr>
</tbody>
</table>

**39% of Contracts Awarded in Virginia**

**5% of all federal procurement contracts**

Source: USAspending.gov

Note: Figures cited represent unclassified contract awards with a place of performance in Fairfax County except where stated.

Continued →
FAIRFAX COUNTY AND D.C. REGION
GOVERNMENT CONTRACTING CLUSTER

FEDERAL AGENCIES

|--------------------------|---------------------------------|---------------------------------------------|--------------------------------------|---------------------------------|

GOVERNMENT CONTRACTORS (SELECTED COMPANIES)

Amentum
Accenture*
Airbus Americas*
Amazon Web Services
BAE Systems*
Bechtel
Booz Allen Hamilton
Capgemini*
Carahsoft Technology
CGI*
Elbit Systems of America*
General Dynamics
GovCIO
Huntington Ingalls Industries
ICF International
immixGroup
Inmarsat*
Intelsat*
Leidos
ManTech International
MAXIMUS
The MITRE Corporation
Noblis
Northrop Grumman
NTT DATA*
Parsons
Peraton
SAIC
SAP-NS2*
Serco Inc.*
Securitas*
SES Government Solutions*
Siemens*
SICPA Holding*
Software AG*

MINORITY-, VETERAN-, WOMAN-OWNED CONTRACTORS

ActionNet
Alvarez
Ampcus
Favor TechConsulting
Four
Four Points Technology
Iron Bow Technologies
MicroTech
OBXtek
Octo Consulting
Pragmatics
TAPE
Three Wire Systems
ThunderCat Technology
VAE
Zantech

*FOREIGN OWNED
COMPANIES IN **BOLDFACE** HAVE HEADQUARTERS IN FAIRFAX COUNTY

NETWORKING AND COMPANY SUPPORT

GOVERNMENT CONTRACTING EXPERTISE IN FAIRFAX COUNTY

• CYBERSECURITY
• ENGINEERING
• FACILITY MANAGEMENT
• INFORMATION TECHNOLOGY
• LINGUISTIC SERVICES
• MANAGEMENT CONSULTING
• PHYSICAL SECURITY
• RESEARCH & DEVELOPMENT
• SIMULATION
• SOFTWARE
• STRATEGIC PLANNING
• SYSTEMS INTEGRATION
• TECHNICAL CONSULTING