In Fairfax County, the Power of Ideas is more than an advertising tagline. It is the reason that Fairfax County is such an innovative and successful county, a great place to do business and to live. The Power of Ideas drives advances in business, in government, in health care, and in educational institutions. Companies start and locate here because of the Power of Ideas, and so do talented people. Here, ideas are so powerful that they shape who we are as a county and who we will be in the future.

Fairfax County, located minutes from Washington, D.C., boasts one of the most robust and diverse business communities anywhere in the world. Home to thriving businesses ranging from Fortune 500 company headquarters to entrepreneurial startups, employers select Fairfax County for access to:

- a highly educated and trained workforce
- a dynamic network of technology firms and services
- three major airports, including Washington Dulles International Airport
- many sources of business financing
- affordable, flexible and attractive real estate options
- a comprehensive transportation network
- world-renowned public schools, colleges and universities

In Fairfax County, the Power of Ideas is more than a slogan. It is the reason that Fairfax County is such an innovative and successful county, a great place to do business and to live.
The Power of Ideas drives the success of Fairfax County’s $115 billion economy. Fairfax County’s business community is at the forefront of one of the strongest economies in the world. Along with its well-known strengths in government and defense technology, the county has large and growing numbers of commercial IT, financial, software, communications and technology management service providers.

37K PAYROLL BUSINESSES

8,700 TECH COMPANIES

430+ FOREIGN-OWNED FIRMS

260 ASSOCIATIONS

2ND HIGHEST CONCENTRATION OF JOBS AT TECH COMPANIES IN THE UNITED STATES

662K TOTAL JOBS

PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES 25%

Health Care and Social Assistance 10%
Retail Trade 8%
Educational Services 8%
Accommodation and Food Services 7%
Administrative and Support * 7%
Public Administration 5%
Construction 5%
Finance and Insurance 4%
Other 20%

* includes Waste Management and Remediation Services

Source: JobsEQ

500+ CYBERSECURITY COMPANIES
A BALANCED AND THRIVING ECONOMY

LARGEST EMPLOYERS

Amazon
Booz Allen Hamilton
Capital One
Constellis
Deloitte
Freddie Mac
General Dynamics
Inova Health System
MITRE
Navy Federal Credit Union
Northrop Grumman
Perspecta
SAIC

AMERICA’S LARGEST PRIVATE COMPANIES HEADQUARTERED IN FAIRFAX COUNTY (FORBES.COM)

Mars
Bechtel
Carahsoft
Food and Drink
Engineering and Construction
Technology

FEDERAL CONTRACT AWARDS (FY19)

$27.7 B
6 OF FAIRFAX COUNTY’S 11 FORTUNE 500 FIRMS ARE GOVERNMENT CONTRACTORS

FORTUNE 500 COMPANIES HEADQUARTERED IN FAIRFAX COUNTY

Beacon Roofing Supply
Booz Allen Hamilton
Capital One Financial
DXC Technology
Freddie Mac
General Dynamics
Hilton Worldwide
Leidos Holdings
Northrop Grumman
NVR
SAIC
Building Materials
Technology Consulting
Commercial Banking
Technology Consulting
Mortgage Securities
Aerospace and Defense
Hospitality
Technology Consulting
Aerospace and Defense
Homebuilder
Information Technology

Reston Town Center

Photo by Greg Hess
The Power of Ideas is enhanced by our diverse population and wealth of international companies. Our central East Coast location, large technology ecosystem, skilled talent and cosmopolitan lifestyle are distinct assets for foreign-owned firms seeking a U.S. headquarters.

### SELECTED FOREIGN-OWNED COMPANIES IN FAIRFAX COUNTY

<table>
<thead>
<tr>
<th>COMPANY</th>
<th>TYPE OF FIRM</th>
<th>COUNTRY OF ORIGIN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Airbus Group</td>
<td>Aerospace</td>
<td>France</td>
</tr>
<tr>
<td>Amdocs</td>
<td>Telecommunications</td>
<td>Israel</td>
</tr>
<tr>
<td>BAE Systems</td>
<td>Aerospace</td>
<td>United Kingdom</td>
</tr>
<tr>
<td>Capgemini</td>
<td>Government/IT Services</td>
<td>France</td>
</tr>
<tr>
<td>CGI</td>
<td>IT Services</td>
<td>Canada</td>
</tr>
<tr>
<td>China Telecom</td>
<td>Telecommunications</td>
<td>China</td>
</tr>
<tr>
<td>Gate Gourmet</td>
<td>Food Service</td>
<td>Switzerland</td>
</tr>
<tr>
<td>Hexaware Technologies</td>
<td>IT Services</td>
<td>India</td>
</tr>
<tr>
<td>Intelsat</td>
<td>Satellite Communications</td>
<td>Luxembourg</td>
</tr>
<tr>
<td>Israeli Aerospace Industry (IAI)</td>
<td>Aerospace</td>
<td>Israel</td>
</tr>
<tr>
<td>NTT</td>
<td>IT Services</td>
<td>Japan</td>
</tr>
<tr>
<td>Rolls Royce North America</td>
<td>Aerospace</td>
<td>United Kingdom</td>
</tr>
<tr>
<td>Samsung</td>
<td>Information/Communication</td>
<td>Korea</td>
</tr>
<tr>
<td>SAP</td>
<td>Software Services</td>
<td>Germany</td>
</tr>
<tr>
<td>Serco</td>
<td>IT Services</td>
<td>United Kingdom</td>
</tr>
<tr>
<td>Software AG</td>
<td>Software Services</td>
<td>Germany</td>
</tr>
<tr>
<td>Tata Communications</td>
<td>Telecommunications</td>
<td>India</td>
</tr>
<tr>
<td>Transurban</td>
<td>Transportation Management</td>
<td>Australia</td>
</tr>
<tr>
<td>Verint</td>
<td>Cybersecurity/Software</td>
<td>Israel</td>
</tr>
<tr>
<td>Volkswagen Group of America</td>
<td>Automotive</td>
<td>Germany</td>
</tr>
</tbody>
</table>

### GROWTH OF FOREIGN-OWNED COMPANIES IN FAIRFAX COUNTY

<table>
<thead>
<tr>
<th>Year</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>1979</td>
<td>17</td>
</tr>
<tr>
<td>2000</td>
<td>175</td>
</tr>
<tr>
<td>2005</td>
<td>325</td>
</tr>
<tr>
<td>2010</td>
<td>366</td>
</tr>
<tr>
<td>2015</td>
<td>415</td>
</tr>
<tr>
<td>2020</td>
<td>432</td>
</tr>
</tbody>
</table>

### TOP 10 COUNTRIES OF ORIGIN

<table>
<thead>
<tr>
<th>Country</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>United Kingdom</td>
<td>68</td>
</tr>
<tr>
<td>Korea</td>
<td>51</td>
</tr>
<tr>
<td>Israel</td>
<td>35</td>
</tr>
<tr>
<td>India</td>
<td>34</td>
</tr>
<tr>
<td>Canada</td>
<td>31</td>
</tr>
<tr>
<td>Germany</td>
<td>27</td>
</tr>
<tr>
<td>Japan</td>
<td>22</td>
</tr>
<tr>
<td>Netherlands</td>
<td>21</td>
</tr>
<tr>
<td>France</td>
<td>19</td>
</tr>
<tr>
<td>Australia</td>
<td>18</td>
</tr>
</tbody>
</table>
GLOBAL ADVANTAGES

- East coast of the United States, close to neighboring Washington, D.C., the U.S. capital
- Global connectivity via Washington Dulles International Airport
- An ethnically and internationally diverse workforce and regional market of more than six million people
- Proximity to international financial institutions, legal experts, the diplomatic community and embassies

WASHINGTON DULLES INTERNATIONAL AIRPORT

Washington Dulles International Airport is Fairfax County’s gateway to the world. One of the largest transatlantic portals in the United States, Dulles provides flights to more than 145 destinations around the world each day.

7.4 M INTERNATIONAL PASSENGERS
56 NONSTOP INTERNATIONAL DESTINATIONS

Photo by J. David Buirk Photography for Metropolitan Washington Airports Authority
 Minority-, woman- and veteran-owned businesses make significant contributions to Fairfax County’s economy and add diversity to the business community.

#1

FAIRFAX COUNTY HAS THE MOST MINORITY-, WOMAN- AND VETERAN-OWNED EMPLOYER FIRMS IN THE DMV REGION.

RECOGNITION FOR DIVERSE FAIRFAX COUNTY COMPANIES

BLACK ENTERPRISE 100
- Adams Communications & Engineering Technology
- Advanced Systems Development
- Thompson Hospitality

WOMEN PRESIDENTS’ ORGANIZATION
- Ampcus

MINORITY-OWNED FIRMS
- 8K+ employer firms
- 85K employees
- 33% of employers

WOMAN-OWNED FIRMS
- 5K+ employer firms
- 53K employees
- 22% of employers

VETERAN-OWNED FIRMS
- 2K+ employer firms
- 26K employees
- 8% of employers

The Fairfax County Economic Development Authority’s Entrepreneurship 101 course provides an overview of start-up basics, including county licenses and permits, state workforce and training programs, and federal financing and certification resources.
Employers in Fairfax County have access to a large regional technology talent pool and one of the most diverse workforces in the U.S. An innovative and highly educated workforce is the foundation of our knowledge-based economy, where one in four jobs is filled by a high-tech worker.

**EDUCATIONAL ATTAINMENT**

<table>
<thead>
<tr>
<th></th>
<th>FAIRFAX</th>
<th>U.S.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelor's degree</td>
<td>30.8%</td>
<td>20.0%</td>
</tr>
<tr>
<td>Graduate or professional degree</td>
<td>31.1%</td>
<td>12.6%</td>
</tr>
</tbody>
</table>

**27.2K PhDs**

**EMPLOYMENT BY AGE IN FAIRFAX COUNTY**

<table>
<thead>
<tr>
<th>Age Range</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>19-34</td>
<td>179,991</td>
</tr>
<tr>
<td>35-44</td>
<td>130,313</td>
</tr>
<tr>
<td>45-54</td>
<td>124,710</td>
</tr>
<tr>
<td>55-64</td>
<td>89,871</td>
</tr>
<tr>
<td>65+</td>
<td>29,682</td>
</tr>
</tbody>
</table>

**POPULATION PROFILE**

- RESIDENTS 1.15 M
- % OF POPULATION THAT IS FOREIGN-BORN 31.1%
- % WITH BACHELOR’S DEGREE OR HIGHER 62%

**MEDIAN HOUSEHOLD INCOME**

- FAIRFAX COUNTY $122,227
- VIRGINIA $72,577
- U.S. $61,937

THE LARGEST NUMBER OF MILLENNIAL WORKERS IN ALL OF VIRGINIA
Fairfax County’s robust talent pipeline is fed by a regional network of degree, certificate and training programs that develop skills needed to solve today’s technology challenges in high-growth markets such as cybersecurity, cloud computing, data analytics and information technology.

**GEORGE MASON UNIVERSITY**

**ENROLLMENT: 38,000**  
**BACHELOR’S, MASTER’S, PH.D., LAW AND CERTIFICATE**

- Largest four-year research university in Virginia
- Students from all 50 U.S. states and 130 countries
- $149 million in research
- Cutting-edge research in policy, security and sustainability, cybersecurity and energy
- Entrepreneurship assistance, training and mentoring through the Mason Enterprise Center

**NORTHERN VIRGINIA COMMUNITY COLLEGE**

**ENROLLMENT: 51,000**  
**ASSOCIATE’S, CERTIFICATE, CAREER AND TECHNICAL TRAINING**

- Second-largest community college in the U.S., with seven campuses and three educational centers
- International students from 180 countries account for 20 percent of all students
- Medical Education Campus offers 10 health-related programs
Fairfax County's business centers are being transformed into a more urban, walkable mix of offices, residences, entertainment opportunities and public spaces that are great for employees and particularly attractive to the millennial workforce. A regional labor force of 3.4 million workers is connected by abundant opportunities for networking, collaboration and socializing.

- Four Metrorail lines with 10 stations in the county
- Metrorail’s Silver Line, with three new stations and service to Washington Dulles International Airport coming in 2020
- Two Virginia Railway Express (VRE) commuter rail lines
- 495/95 Express Lanes available on the Capital Beltway and Interstate 95
- Dulles Access/Toll Road connects the Capital Beltway to Tysons, Reston, Herndon and Washington Dulles International Airport

72,000 Fairfax County residents use public transportation, bicycle or walk to work.
Vibrant, creative spaces are where entrepreneurs and innovators can come together. A wide range of office spaces, co-working locations, incubators and accelerators, virtual office spaces and executive office suites are available in Fairfax County. They offer affordable, flexible lease terms and amenities in the county’s major business districts.

**INC. 5000 FASTEST GROWING COMPANIES**

Fairfax County is home to 116 firms on the 2019 Inc. 5000 Fastest-Growing Companies list. Most of the Fairfax County firms are in technology and professional services sectors. Eight Fairfax County companies are among the top 500 companies on the list:

- Alpha Omega Integration
- Assured Consulting Solutions
- B3 Group
- E&M Technologies
- PBG Consulting
- Ridgeline International
- Take2 Consulting
- Urgent.ly

**TEDxTysons**

TEDxTysons is a platform that connects and educates community thought leaders by spreading ideas, in the form of short, powerful talks and salon events.
A key to a successful business start-up and expansion is the ability to obtain and secure financing. The Fairfax County Economic Development Authority’s Capital Attraction Program enhances the county’s visibility as a location for entrepreneurs to start and grow their businesses and acts as a liaison between businesses and funding resources.

**FUNDING SOURCES**
- Self-funding
- Private angel investors
- Crowd funding
- Venture capital companies
- Private equity
- Banks and financing institutions
- Asset-based lenders
- Trade credit

**NONPROFIT RESEARCH AND TECHNOLOGY ORGANIZATIONS**
- MITRE, headquartered in Fairfax County, operates multiple federally funded research and development centers.
- Science, technology and strategy organizations such as LMI and Noblis have Fairfax County locations.
- 75+ federal laboratories are in the Washington, D.C., area.

**CAPITAL ATTRACTION IN FAIRFAX COUNTY IN 2019**

- **$530 M**
- **74 DEALS**

- $2.2 BILLION FEDERAL R&D CONTRACT AWARDS (FY19)
- $45.3 MILLION SBIR/STTR AWARDS
- 70 PERCENT OF VENTURE CAPITAL DEALS WENT TO EARLY-STAGE COMPANIES
- $149 MILLION IN SPONSORED RESEARCH AWARDS TO GEORGE MASON UNIVERSITY—THREE-QUARTERS FOR ENGINEERING AND SCIENCE PROGRAMS

**MITRE lab space**
Photo courtesy The MITRE Corporation
Fairfax County’s business centers provide ideal locations for all types of organizations, from major corporate headquarters to mid-size tech firms, entrepreneurial startups and industry associations. As the second-largest suburban office market in the U.S., Fairfax County offers a full range of commercial real estate options, from “Class A” office space in urban settings to traditional suburban office parks. All business districts are easily accessible by rail or bus lines.

High-quality office buildings, mixed-use environments and transit-oriented developments offer access to a rich array of amenities. The plaza at Tysons Corner Center, a year-round entertainment venue, is adjacent to the Tysons Corner Metro Station.

Photo courtesy Beyond DC
The Dulles Corridor in northern Fairfax County runs from the Capital Beltway to Washington Dulles International Airport. It is home to thousands of technology companies, skilled workers and world-class infrastructure. Metrorail’s Silver Line connects corridor communities to the Washington, D.C., region.

COMMERCIAL REAL ESTATE IN THE DULLES CORRIDOR

83 M SQUARE FEET OFFICE SPACE
15 M SQUARE FEET INDUSTRIAL/FLEX SPACE

CHANTILLY
- Technology companies focused on aerospace, defense, and cybersecurity
- Adjacent Washington Dulles International Airport

TOWN OF HERNDON, DULLES
- Adjacent to Dulles International Airport
- 250+ acres of land adjacent to Herndon and Innovation Center Metrorail stations will be developed into 23 million square feet of mixed-use development

RESTON
- More than 20 million square feet of office space, including the popular Reston Town Center, this is the second-largest commercial real estate market in Fairfax County.
- 10 million square feet of mixed-use development planned around the Silver Line’s Reston Town Station
- Hub for foreign-owned companies that want a U.S. presence, large professional and technical services firms, and a strong telecommunication industry cluster

TYSONS
- Largest business district in Fairfax County with 28 million square feet of office space
- Transforming into a vibrant urban community, with 60 million square feet of transit-oriented development planned.
- Mid-rise and high-rise office buildings are home to many corporate headquarters, including five Fortune 500 company headquarters

Chantilly is home to the National Air and Space Museum’s Steven F. Udvar-Hazy Center.

Photo courtesy Udvar-Hazy Center
Central Fairfax County business centers stretch along the Interstate 66 and Route 50 transit corridors from inside the Capital Beltway to the western end of the county. Established commercial districts house major corporate headquarters as well as small and mid-sized technology start-ups. Metrorail’s Orange Line connects employees and residents to the Washington, D.C., region.

**Commercial Real Estate in Central Fairfax**

- **27 M** square feet office space
- **3 M** square feet industrial/flex space

**Annandale, Baileys Crossroads and Seven Corners**

- Easy access to Amazon HQ2, the Pentagon and Washington, D.C.
- Significant commercial office space presence by the federal government and related contractors.
- Eclectic communities showcase the county’s ethnic diversity

**Fairfax Center and Oakton**

- A wide variety of office space hosts some of the county’s largest companies, much of which is concentrated in the Fair Lakes mixed-use development.
- Home to George Mason University

**Merrifield**

- A dynamic live-work-play environment focused on the Mosaic District and the Dunn Loring/Merrifield Metro station area
- A thriving medical cluster surrounds Inova Fairfax Hospital

The Mosaic District

*Photo courtesy Edens*
RICHMOND HIGHWAY

- Minutes away from Amazon HQ2 and Ronald Reagan Washington National Airport
- Fort Belvoir (U.S. Army) hosts a number of Department of Defense agencies and their contractors
- The Mariner Sailing School is one of the top rated the largest full time sailing school in the Washington, D.C. area and offers instruction and rentals.

SPRINGFIELD AND THE I-95 CORRIDOR

- The largest industrial/flex market in Fairfax County, strategically located to take advantage of unparalleled transportation access
- Options range from office-intensive flex product to high-bay warehouse and distribution facilities
- The National Geospatial-Intelligence Agency headquarters, one of the largest federal facilities in the Washington, D.C., area, and many federal government contractors have offices here.

The southeastern portion of Fairfax County runs from inside the Capital Beltway to the southern tip of the county. An outstanding transportation network includes Interstate 95, the main north-south highway on the U.S. east coast, and Richmond Highway (U.S. Route 1). Federal government agencies and related contractors have a large presence in these markets. Metrorail’s Blue and Yellow lines, along with the Virginia Railway Express, connect these communities to the Washington, D.C., region.

COMMERCIAL REAL ESTATE IN THE I-95 CORRIDOR

8 M SQUARE FEET OFFICE SPACE

21 M SQUARE FEET INDUSTRIAL/ FLEX SPACE

Springfield is home to the St. James, a 450,000-square-foot sports and wellness complex.

Photo courtesy The St. James
Fairfax County offers its residents an excellent environment in which to raise and educate children. Fairfax County Public Schools (FCPS) is one of the highest-rated school systems in America. Numerous private schools offer additional K-12 education options.

**CHALLENGING AND ENGAGING PROGRAMS**
- Advanced Placement
- International Baccalaureate
- Thomas Jefferson High School for Science and Technology, annually on the U.S. News & World Report list as one of the best high schools in the nation
- Two elementary magnet schools for the Arts and Sciences
- Two Governor’s STEM Academy high schools
- Two Governor’s Health Sciences Academy high schools

**WORLD LANGUAGE PROGRAMS**
- American Sign Language
- Arabic • Chinese • French • German
- Italian • Japanese • Korean • Latin
- Russian • Spanish • Vietnamese

Fairfax County Public Schools (FCPS) scores well above the U.S. and OECD average in all categories. The Thomas Jefferson High School for Science and Technology scores above the top country (China) in all categories.
Fairfax County boasts a broad array of homes for individuals, couples and families—whether they seek an urban, suburban, small town or country atmosphere. Homes in planned residential communities developed by some of the nation’s premier homebuilders offer cutting-edge amenities. Executive residences and estate homes are found in upscale communities along the Potomac River.

**ATTRACTION HOUSING OPTIONS**

San Jose: $1,340,000
San Francisco: $987,500
San Diego: $634,000
Los Angeles: $590,800
Boston: $477,400
Seattle: $501,400
Denver: $449,900
Washington, D.C.: $424,000

**U.S. METRO REGION HOUSING**
(MEDIAN SALES PRICE OF EXISTING SINGLE FAMILY HOMES)

**AVERAGE MONTHLY APARTMENT RENT IN FAIRFAX COUNTY**

$1,800

**1,000+ APARTMENT UNITS DELIVERED IN TYSONS DURING 2019, WITHIN WALKING DISTANCE TO METRORAIL STATIONS**

Photo of the rooftop pool at the Adaire luxury apartments in Tysons courtesy Adaire

Photo, Shutterstock

Townhomes on Lake Anne in Reston

Photo, Shutterstock
FAIRFAX COUNTY HAS IT ALL:
- Music and the arts
- Museums and historic attractions
- Nature and parks
- Nightlife
- Outdoor activities and sports
- Shopping and dining
- Wineries and breweries

ATLANTIC BEACH RESORTS LESS THAN 200 MILES AWAY

The Power of Ideas isn’t just about working. It’s about living. It’s the source of inspiration that creates great art, beautiful communities, and national moments of meaning minutes away in Washington, D.C. A remarkable wealth of cultural and recreational resources makes Fairfax County the perfect solution to your daily pursuit of work and life balance.

The National Air and Space Museum Steven F. Udvar-Hazy Center, in Chantilly, has two huge hangars of aviation and space artifacts to amaze both adults and children alike.

Photo courtesy Visit Fairfax

Wolf Trap is America’s only national park for the performing arts

Photo courtesy Wolf Trap National Park for the Performing Arts

WASHINGTON WEST FILM FESTIVAL IS AN ANNUAL SHOWCASE OF FILMS FROM AROUND THE WORLD
JAMMIN’ JAVA IS RANKED ONE OF THE TOP 100 WORLDWIDE MUSIC VENUES OF ITS SIZE

The 55-acre Workhouse Arts Center features the work of some of the region’s finest artists and offers cooperative studios, performance venues and gallery space.

Image courtesy TripAdvisor

30K ACRES OF PARKLAND INCLUDING GREAT FALLS PARK

Photo by O. Palsson

300 CULTURAL ORGANIZATIONS (THEATER AND OPERA COMPANIES, MUSIC AND DANCE GROUPS, COMMUNITY ARTS CENTERS, FESTIVALS AND MORE) ARE BASED IN FAIRFAX COUNTY

LIVING HERE

THINGS TO DO
The Fairfax County Economic Development Authority (FCEDA) provides a wide array of free, confidential services and information to assist new, expanding and relocating American and international businesses. Headquartered in Tysons, Fairfax County's largest business district, the FCEDA also maintains offices in major technology centers around the world: Bangalore/Mumbai, Berlin, London, Los Angeles, Seoul and Tel Aviv.

The FCEDA operates under the direction of a seven-member commission appointed by the Fairfax County Board of Supervisors. Activities are funded through the Fairfax County general fund.

Our mission statement, adopted by the FCEDA Commission on November 9, 2016, is “to promote the competitive advantages of Fairfax County and influence the growth of a diverse and innovative ecosystem that enhances the tax base, creates demand for commercial space, and supports an extraordinary and equitable quality of life across Fairfax County.”

Three FCEDA business investment divisions—National, International, Business Diversity and Entrepreneurship—work with companies interested in opening or expanding operations in Fairfax County. Market intelligence specialists generate extensive commercial real estate and business information about the county. Communications professionals promote awareness of the county as one of the world’s best business locations.

HOW WE CAN HELP:

- **IDENTIFY COMMERCIAL REAL ESTATE OPTIONS**
- **OFFER WORKSHOPS FOR NEW AND EXISTING BUSINESSES**
- **ACT AS LIAISON TO LOCAL AND STATE GOVERNMENTS**
- **PROVIDE MARKET AND INDUSTRY INSIGHTS**
- **RECOMMEND BUSINESS DEVELOPMENT CONNECTIONS AND SUPPORT**
- **PROVIDE SUPPORT FOR MARKETING/PUBLIC RELATIONS VISIBILITY**
FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY

FCEDA SENIOR STAFF
Victor Hoskins
President and CEO
Alex Iams
Executive Vice President
Donna Hurwitt
Vice President, Operations
Catherine W. Riley
Vice President, Business Investment
Barbara Cohen
Director, Operations
Alan A. Fogg
Director, Communications
David Kelley
Director, National Business Investment
Jan Mul
Director, International Business Investment
Karen Smaw
Director, Diversity Business Investment and Entrepreneurship
Stephen Tarditi
Director, Market Intelligence

FCEDA COMMISSION
Catherine Lange, Chairman
Partner
Human Capital Advisors, LLC
James Quigley, Vice Chairman
CEO and Co-Founder
GoCanvas
Ronald C. Johnson, H.L.D., Secretary
Founder and Managing Director
Solutions4Change, LLC
Christian Deschauer,
Treasurer and Assistant Secretary
Director, Public Affairs and Innovation
Transurban
Linnie Haynesworth
Independent Director, Truist Financial Corporation
Retired, Sector Vice President and General Manager, Northrop Grumman Mission Systems
Roderick (Rocky) Mitchell
Retired, Executive Vice President,
Global Fixed Assets
Pentagon Federal Credit Union
Steven Partridge
Vice President, Strategic Partnerships and Workforce Innovation
Northern Virginia Community College

FAIRFAX COUNTY BOARD OF SUPERVISORS
Jeffrey C. McKay, Chairman
At-Large
Penelope A. Gross, Vice Chairman
Mason District
Walter L. Alcorn
Hunter Mill District
John W. Foust
Dranesville District
Pat Herrity
Springfield District
Rodney L. Lusk
Lee District
Dalia A. Palchik
Providence District
Kathy L. Smith
Sully District
Daniel G. Storck
Mount Vernon District
James R. Walkinshaw
Braddock District

REPORT PRODUCTION
Bill Webb, Research/Content
Theresa Rhodes, Research/Content
Vicki Reeve Jackson, Graphic Design

PHOTOGRAPHY
All the images used in this publication are the property of the Fairfax County Economic Development Authority, unless otherwise noted.

Cover photo by Rassi Borneo,
TimeLine Media. Used with permission.

Updated Summer 2020