The Fairfax County Economic Development Authority works with businesses to identify resources, programs and sources of capital to grow and/or expand. This profile provides information on the regional resources to support cybersecurity firms, key customers/industry verticals and selected companies that operate here.

**500+ CYBERSECURITY COMPANIES IN FAIRFAX COUNTY**

**KEY CUSTOMER AND INDUSTRY VERTICALS**

- **FEDERAL AGENCIES (DEFENSE, CIVILIAN, INTELLIGENCE)**
- **FORTUNE 500 COMPANIES**
- **CORPORATE HEADQUARTERS**
- **SYSTEMS INTEGRATORS, IT SOLUTION PROVIDERS**
- **FINANCIAL SERVICES COMPANIES**
- **6 MILLION+ CONSUMERS**
- **HEALTH CARE/HEALTH IT**

**REGIONAL CYBERSECURITY TALENT AND PIPELINE SNAPSHOT**

- **113K+ D.C. METRO AREA CYBERSECURITY-RELATED WORKFORCE**
- **$148K MEDIAN WAGES**
- **#1 STATE AND METRO AREA IN THE U.S. FOR INFORMATION SECURITY ANALYSTS**
- **5.2% ANNUAL GROWTH RATE WASHINGTON, D.C., MSA (FIVE-YEAR AVERAGE)**
- **$2B COMMONWEALTH OF VIRGINIA TECH TALENT INVESTMENT PROGRAM**
- **13K+ COMPUTER SCIENCE/CYBER-RELATED COLLEGE AND UNIVERSITY DEGREES AWARDED REGIONALLY (2021-2022 ACADEMIC YEAR)**
- **22 NATIONAL CENTERS OF ACADEMIC EXCELLENCE IN CYBERSECURITY CAECOMMUNITY.ORG/COE-MAP**

SOURCES: FCEDA, JOBSEQ BY CHMURA ANALYTICS, NSA CAE COMMUNITY AND US BUREAU OF LABOR STATISTICS OCCUPATIONAL EMPLOYMENT SURVEY
CONSIDER THE FOLLOWING RESOURCES AND SUPPORTS:

1 Commonwealth Cyber Initiative (Northern Virginia Node)
2 Fairfax County Economic Development Authority
3 Information Systems Security Association
4 MACH 37
5 Northern Virginia Technology Council
6 Smart City Works
7 The Cyber Guild
8 Virginia Economic Development Partnership (NOVA Office)
9 Virginia Innovation Partnership Corporation (VIJC)
10 Women’s Society of Cyberjutsu

GOVERNMENT AGENCIES

11 Central Intelligence Agency
12 Cybersecurity and Infrastructure Security Agency
13 Department of Defense – Pentagon
14 Department of Homeland Security
15 Federal Bureau of Investigation
16 National Institute of Standards and Technology
17 National Security Agency
18 U.S. Secret Service

EDUCATION

19 American Public University System
20 American University
21 Bowie State University
22 Capitol Technology University
23 Career Technical Institute
24 Catholic University
25 College of Southern Maryland
26 Columbia College
27 DeVry University
28 ECPI University
29 Fairfax University of America
30 Frederick Community College
31 Gallaudet University
32 George Mason University
33 George-town University
34 Germanna Community College
35 Hood College
36 Howard University
37 iGlobal University
38 Marymount University
39 Montgomery College
40 Mount St. Mary’s College
41 Northern Virginia Community College
42 Prince George’s Community College
43 SANS Technology Institute
44 Shepherd University
45 Strayer University
46 The George Washington University
47 University of District of Columbia
48 University of Management and Technology
49 University of Maryland College Park
50 University of Maryland Global Campus
51 University of Virginia
52 University of the Potomac
53 Virginia Tech

National Initiative for Cybersecurity Careers and Studies - Training Catalog

National Initiative for Cybersecurity Careers and Studies - Training Catalog
# Cybersecurity Industry Cluster (Selected Companies)

## Full-Spectrum Cyber Services
- Booz Allen Hamilton
- General Dynamics Information Technology
- carahsoft
- Deloitte
- Leidos
- Northrop Grumman

## Access and Identity Management
- Avanan
- RSA Security
- ID.me
- IDEMIA
- ai applied insight
- Trellix

## Cloud Security / Managed Services
- Fortinet
- Akamai
- Amazon Web Services
- Guidepoint Security
- 22nd Century Technologies, Inc.
- NS2
- Microsoft

## Critical Infrastructure Security
- Axiologic Solutions
- Amyx
- ForeScout
- Armis
- Ridgeline International
- Optiv
- Novetta
- TETRA TECH

## Network Visibility and Control
- BlueRidge Networks
- merlin
- Cisco
- Iron Bow Technologies
- evolver
- Palo Alto Networks

## Threat Analysis / Risk Management
- AMPcus
- expel
- Easy Dynamics
- Epigen
- Splunk
- PRISM

(continued >)
"Fairfax County boasts one of the nation’s largest technology commerce epicenters in the country. Our location within the Dulles corridor affords us the opportunity to connect with and host colleagues from a wide range of industries and market niches within the cybersecurity arena, which ignites our innovative spirit. We are excited to be situated so close to top talent and respected influencers.”

John Higginbotham
CEO
Blue Ridge Networks, Inc.

"The cyber tech community relies on us to accelerate access to the largest IT market in the world— the U.S. Government. At the same time, the government community works with us to accelerate access to groundbreaking cyber innovations. Fairfax County is at the epicenter of cyber talent and tech innovation, enabling us to hire exceptional people.”

Julie Xiang
General Manager
Merlin Cyber

RECENT CYBERSECURITY COMPANY GROWTH

CAPITAL INVESTMENT

Aura
Digital ID protection
HivePro
Threat Exposure Management Platform
hushmesh
Global Unified Identity/Trust
ID.ME
Identity Verification
Intraprise Health
Cybersecurity Platform/Health Care
Neovera
Managed Cybersecurity Services/Cloud
OP[4]
Product Security Platform
RED Lattice
Vulnerability Detection/AI
Silent Push
Threat Detection Platform
Tidal Cyber
Threat Detection Platform
Ultraviolet Cyber
Cybersecurity as a Code Platform
Vector Zero
Security as a Service Platform

JOBS AND/OR SPACE EXPANSIONS

SpiderOak
Satellite Cybersecurity
Trellix
Threat Detection
Armis Security
Asset Visibility and Security
SAP NS2
Information Security and Compliance

SOURCE: PITCHBOOK AND FCEDA

NEED HELP FINDING TALENT?

FCEDA’S TALENT INITIATIVE IS A GREAT RESOURCE!

WORKINNORTHERN VIRGINIA.COM

FOR MORE INFO

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