FAIRFAX COUNTY, VIRGINIA

Industry Profile: Financial Services

In Fairfax County, the financial services sector is being transformed with emerging technologies and one of the strongest IT workforces in the U.S. Our companies are applying new techniques to customer experiences, advanced analytics and digital transactions.

FAIRFAX COUNTY: THE SETTING FOR YOUR FINANCIAL SERVICES SUCCESS STORY

>> Home to industry leaders in banking, advisory and consulting, and information technology
>> Deep talent pool of financial analysts, accountants, software developers and UI/UX designers
>> Emerging technology expertise in cybersecurity, data analytics and machine learning
>> Robust communications network of internet exchange points and data centers
>> Large, high-income consumer market

“Fairfax County is well-known as a place to grow your business and access dynamic talent, and this is why Freddie Mac has headquartered our company here for more than 30 years. We continue to benefit from a place that values ingenuity as much as we do.”

– Jerry Weiss, EVP, Chief Administration Officer, Freddie Mac

28K
Banking, Credit and Insurance Jobs

49K
Accounting, Advisory and Consulting Jobs

88K
Information Technology Jobs

INDUSTRY ASSOCIATIONS IN FAIRFAX COUNTY

• Association of Investment Management Sales Executives
• Council for Electronic Revenue Communications Advancement (CERCA)
• Electronic Funds Transfer Association (EFTA)
• Internet Society
• NACHA- Electronic Payments Association
• National Association of Insurance and Financial Advisors
• Society for Risk Analysis

IN GOOD COMPANY

Fortune 500 Companies

CapitalOne
FreddieMac

Largest Credit Unions in the U.S.

NAVY FEDERAL
Credit Union
PENFED
Credit Union

#1
#3
FAIRFAX COUNTY FINANCIAL SERVICES CLUSTER

BANKING, CREDIT AND INSURANCE
- Apple Federal Credit Union
- BoatUS
- Capital One
- Freddie Mac
- John Marshall Bank
- Long & Foster
- Navy Federal Credit Union
- Northwest Federal Credit Union
- Old Dominion National Bank
- PenFed Federal Credit Union
- Prosperity Home Mortgage
- Sandy Spring Bank
- SoFi
- Wells Fargo

ACCOUNTING, ADVISORY AND CONSULTING
- Accenture
- Baker Tilly
- BDO USA
- Deloitte
- Dixon Hughes Goodman
- EY
- Guidehouse
- KPMG
- PwC
- RSM US

INFORMATION TECHNOLOGY (CLOUD, CYBERSECURITY, DATA ANALYTICS AND FINTECH)
- Amazon Web Services
- Appian
- Cisco Systems
- Clarabridge
- Cloudera
- Cyren
- DXC Technology
- ePlus
- FireEye
- Forcepoint
- Haystax
- IBM
- LogiAnalytics
- Microsoft
- MicroStrategy
- Ntrepid
- Oracle
- Palo Alto Networks
- Paya
- Proofpoint
- Qbust
- Red Hat
- SAP
- Splunk
- Symantec
- Threat Quotient
- Verisign
- Verodin
- VMware
- Yombu

Companies in bold are headquartered in Fairfax County.

FINANCIAL SERVICES-RELATED OCCUPATIONS IN THE WASHINGTON, D.C., REGION

<table>
<thead>
<tr>
<th>FINANCIAL SERVICES</th>
<th>JOBS</th>
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</thead>
<tbody>
<tr>
<td>Accountants and Auditors</td>
<td>41,370</td>
</tr>
<tr>
<td>Economists</td>
<td>8,060</td>
</tr>
<tr>
<td>Financial Analysts</td>
<td>19,000</td>
</tr>
<tr>
<td>Financial Managers</td>
<td>21,290</td>
</tr>
<tr>
<td>Market Research Analysts and Marketing Specialists</td>
<td>23,030</td>
</tr>
<tr>
<td>Statisticians</td>
<td>4,650</td>
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</table>

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<thead>
<tr>
<th>INFORMATION TECHNOLOGY</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Computer and Information Research Scientists</td>
<td>3,590</td>
</tr>
<tr>
<td>Computer Systems Analysts</td>
<td>27,210</td>
</tr>
<tr>
<td>Information Security Analysts</td>
<td>15,470</td>
</tr>
<tr>
<td>Software Developers</td>
<td>70,780</td>
</tr>
</tbody>
</table>

THE WASHINGTON, D.C., REGION IS A TOP 5 METRO FOR JOBS IN ALL OF THESE OCCUPATIONS.

Occupations with the most workers in any U.S. Metro appear in orange.


December 2020