FAIRFAX COUNTY, VIRGINIA
Industry Profile: Financial Services

In Fairfax County, the financial services sector is being transformed with emerging technologies and one of the strongest IT workforces in the U.S. Our companies are applying new techniques to customer experiences, advanced analytics and digital transactions.

FAIRFAX COUNTY: THE IDEAL SETTING FOR YOUR FINANCIAL SERVICES SUCCESS STORY

26K
BANKING, CREDIT AND INSURANCE JOBS

56K
ACCOUNTING, ADVISORY AND CONSULTING JOBS

89K
INFORMATION TECHNOLOGY JOBS

20K
FINANCE-RELATED DEGREES AND CERTIFICATES AWARDED

Home to industry leaders in banking, advisory and consulting, and information technology

Deep talent pool of financial analysts, accountants, software developers and UI/UX designers

Emerging technology expertise in cybersecurity, data analytics and machine learning

Robust communications network of internet exchange points and data centers

Large, high-income consumer market

IN GOOD COMPANY

FORTUNE 500 COMPANIES

LARGEST CREDIT UNIONS IN THE U.S.

“We are proud to be a part of the strong and robust communities in Fairfax County and look forward to continued growth and advancements throughout the region.”

— David Boyle, President & CEO, Burke & Herbert Bank

continued >
FAIRFAX COUNTY FINANCIAL SERVICES CLUSTER

BANKING, CREDIT AND INSURANCE
- Ames & Gough
- Apple Federal Credit Union
- Arthur J. Gallagher & Co.
- Atlantic Union Bank
- Burke & Herbert Bank
- FVCbank
- HUB International
- John Marshall Bank
- Lockton Companies
- Long & Foster Insurance Agency
- NFP
- Northwest Federal Credit Union
- The Jacobs Co.
- Truist Bank
- United Bank

ACCOUNTING, ADVISORY AND CONSULTING
- Accenture
- Baker Tilly
- BDO USA
- CohnReznick
- Cordia Partners
- Deloitte
- EY
- Guidehouse
- KPMG
- RSM US

INFORMATION TECHNOLOGY (CLOUD, CYBERSECURITY, DATA ANALYTICS AND FINTECH)
- Amazon Web Services
- Amyx, Inc.
- Appian
- Buchanan & Edwards
- Carahsoft
- CBOE Vest
- Cisco Systems
- Cloudera
- Criterion Systems
- ePlus
- Forcepoint
- GuidePoint Security
- IBM
- Iron Bow Technologies
- LogiAnalytics
- Microsoft
- MicroStrategy
- Ntrepid
- OBXtek Inc.
- Oracle
- Palo Alto Networks
- Paya
- Qburst
- Red Hat
- SAP
- SpiderOak
- Splunk
- Thundercat Technology
- Verisign
- VMware

COMPANIES IN BOLD ARE HEADQUARTERED IN FAIRFAX COUNTY.

THE WASHINGTON, D.C., REGION IS A TOP 10 METRO FOR JOBS IN THE FOLLOWING OCCUPATIONS:

<table>
<thead>
<tr>
<th>FINANCIAL SERVICES</th>
<th>JOBS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accountants and Auditors</td>
<td>41,300</td>
</tr>
<tr>
<td>Market Research Analysts and Marketing Specialists</td>
<td>23,300</td>
</tr>
<tr>
<td>Financial Managers</td>
<td>20,100</td>
</tr>
<tr>
<td>Financial Analysts and Advisors</td>
<td>18,300</td>
</tr>
<tr>
<td>Economists</td>
<td>4,900</td>
</tr>
<tr>
<td>Statisticians</td>
<td>3,200</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>INFORMATION TECHNOLOGY</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Software Developers</td>
<td>69,200</td>
</tr>
<tr>
<td>Computer Systems Analysts</td>
<td>19,400</td>
</tr>
<tr>
<td>Information Security Analysts</td>
<td>11,900</td>
</tr>
<tr>
<td>Computer and Information Research Scientists</td>
<td>3,100</td>
</tr>
</tbody>
</table>

OCCUPATIONS WITH THE MOST WORKERS IN ANY U.S. METRO APPEAR IN ORANGE.
SOURCE: JOBSEQ 2022 FOURTH QUARTER

INDUSTRY ASSOCIATIONS IN THE WASHINGTON, D.C., REGION
- American Association of Bank Directors
- American Bankers Association
- American Society of Pension Professionals and Actuaries
- Association of Financial Professionals
- Association of Investment Management Sales Executives
- Bank Policy Institute
- Council for Electronic Revenue Communications Advancement
- Electronic Funds Transfer Association
- Independent Community Banks of America
- Internet Society
- Mortgage Bankers Association
- NACHA- Electronic Payments Association
- National Association of Insurance and Financial Advisors
- National Bankers Association
- National Investor Relations Institute
- National Venture Capital Association
- Society for Risk Analysis

August 2023