# FAIRFAX COUNTY, VIRGINIA Industry Profile: Financial Services

In Fairfax County, the financial services sector is being transformed with emerging technologies and one of the strongest IT workforces in the U.S. Our companies are applying new techniques to customer experiences, advanced analytics and digital transactions.

### FAIRFAX COUNTY: THE IDEAL SETTING FOR YOUR FINANCIAL SERVICES SUCCESS STORY







AND CONSULTING JOBS





TECHNOLOGY JOBS



- >> Home to industry leaders in banking, advisory and consulting, and information technology
- >> Deep talent pool of financial analysts, accountants, software developers and UI/UX designers
- >> Emerging technology expertise in cybersecurity, data analytics and machine learning
- >> Robust communications network of internet exchange points and data centers
- >> Large, high-income consumer market

"We are proud to be a part of the strong and robust communities in Fairfax County and look forward to continued growth and advancements throughout the region."



- David Boyle, President & CEO, Burke & Herbert Bank



continued >



8300 Boone Boulevard, Suite 450, Tysons, Virginia 22182 • 703-790-0600 • info@fceda.org • fairfaxcountyeda.org • @FairfaxEDA

## FAIRFAX COUNTY FINANCIAL SERVICES CLUSTER

#### **BANKING, CREDIT AND INSURANCE**

- Ames & Gough
- Apple Federal Credit Union
- Arthur J. Gallagher & Co.
- Atlantic Union Bank
- Burke & Herbert Bank
- FVCbank

• Amyx, Inc.

Carahsoft

CBOE Vest

Cisco Systems

Appian

- HUB International
- John Marshall Bank

- Lockton Companies
  - Long & Foster Insurance Agency
- NFP
  - Northwest Federal Credit Union
  - The Jacobs Co.
  - Truist Bank
  - United Bank



#### **ACCOUNTING, ADVISORY** AND CONSULTING

Deloitte

RSM US

Guidehouse KPMG

• FY

- Accenture
- Baker Tilly
- **BDO USA**
- CohnReznick
- Cordia Partners



#### INFORMATION TECHNOLOGY (CLOUD, CYBERSECURITY, DATA ANALYTICS AND FINTECH

Amazon Web Services

• Buchanan & Edwards

- Cloudera
  - ePlus

COMPANIES IN BOLD ARE HEADQUARTERED IN FAIRFAX COUNTY.

## THE WASHINGTON, D.C., REGION IS A TOP 10 METRO FOR JOBS IN **THE FOLLOWING OCCUPATIONS:**

| FINANCIAL SERVICES                                 | JOBS   |
|--|--------|
| Accountants and Auditors                           | 41,300 |
| Market Research Analysts and Marketing Specialists | 23,300 |
| Financial Managers                                 | 20,100 |
| Financial Analysts and Advisors                    | 18,300 |
| Economists   | 4,900  |
| Statisticians                                      | 3,200  |
|  |        |

#### **INFORMATION TECHNOLOGY**

| Software Developers                          | 69,200 |
|--|--------|
| Computer Systems Analysts                    | 19,400 |
| Information Security Analysts                | 11,900 |
| Computer and Information Research Scientists | 3,100  |

OCCUPATIONS WITH THE MOST WORKERS IN ANY U.S. METRO APPEAR IN ORANGE.

SOURCE: JOBSEQ 2022 FOURTH QUARTER

August 2023

#### INDUSTRY ASSOCIATIONS IN THE WASHINGTON, D.C., REGION

Thundercat Technology

- American Association of Bank Directors
- **American Bankers Association**
- **American Society of Pension Professionals and** Actuaries
- Association of Financial Professionals
- Association of Investment Management Sales **Executives**
- Bank Policy Institute
- **Council for Electronic Revenue Communications** Advancement
- Electronic Funds Transfer Association
- Independent Community Bankers of America
- Internet Society
- Mortgage Bankers Association
- NACHA- Electronic Payments Association
- National Association of Insurance and Financial Advisors
- National Bankers Association
- National Investor Relations Institute
- **National Venture Capital Association** •
- **Society for Risk Analysis**





Criterion Systems

- Forcepoint
- GuidePoint Security
- IBM
- Iron Bow Technologies
- LogiAnalytics
- Microsoft
- MicroStrategy
- Ntrepid
- OBXtek Inc.
- Palo Alto Networks
- Pava
- Qburst • Red Hat • SAP

### Verisign VMware

SpiderOak

• Splunk



- Oracle