FAIRFAX COUNTY, VIRGINIA
Industry Profile: Financial Services

In Fairfax County, the financial services sector is being transformed with emerging technologies and one of the strongest IT workforces in the U.S. Our companies are applying new techniques to customer experiences, advanced analytics and digital transactions.

FAIRFAX COUNTY: THE SETTING FOR YOUR FINANCIAL SERVICES SUCCESS STORY

- **29K** Banking, credit and insurance jobs
- **59K** Accounting, advisory and consulting jobs
- **88K** Information technology jobs
- **20K** Finance-related degrees and certificates awarded

>> Home to industry leaders in banking, advisory and consulting, and information technology

>> Deep talent pool of financial analysts, accountants, software developers and UI/UX designers

>> Emerging technology expertise in cybersecurity, data analytics and machine learning

>> Robust communications network of internet exchange points and data centers

>> Large, high-income consumer market

“We’re very proud of this community, and we’re very proud of the human capital that it attracts and retains.”

– James Schenck, President and CEO
PenFed Credit Union

IN GOOD COMPANY

FORTUNE 500 COMPANIES

- Capital One
- Freddie Mac

LARGEST CREDIT UNIONS IN THE U.S.

- Navy Federal Credit Union
- PenFed Credit Union

#1

#3

continued >
FAIRFAX COUNTY FINANCIAL SERVICES CLUSTER

BANKING, CREDIT AND INSURANCE
• Alliance Benefits & Compensation
• Apple Federal Credit Union
• Atlantic Union Bank
• BoatUS
• EagleBank
• FVCBank
• HUB International
• John Marshall Bank
• MainStreet Bank
• Northwest Federal Credit Union
• Old Dominion National Bank
• PRIMIS
• Sandy Spring Bank
• Sahouri Insurance
• United Bank

ACCOUNTING, ADVISORY AND CONSULTING
• Accenture
• Baker Tilly
• BDO USA
• Cordia Partners
• Deloitte
• EY
• Guidehouse
• KPMG
• PwC
• RSM US

INFORMATION TECHNOLOGY (CLOUD, CYBERSECURITY, DATA ANALYTICS AND FINTECH)
• Amazon Web Services
• Amyx, Inc.
• Appian
• Buchanan & Edwards
• Carahsoft
• CBOE Vest
• Cisco Systems
• Cloudera
• Criterion Systems
• ePlus
• Forcepoint
• GuidePoint Security
• IBM
• Iron Bow Technologies
• LogiAnalytics
• Microsoft
• MicroStrategy
• Ntrepid
• OBXtek Inc.
• Oracle
• Palo Alto Networks
• Paya
• Qburst
• Red Hat
• SAP
• Splunk
• Threat Quotient
• Thundercat Technology
• Verisign
• VMware

INVESTMENT INDUSTRY ASSOCIATIONS IN FAIRFAX COUNTY
• Association of Investment Management Sales Executives
• Council for Electronic Revenue Communications Advancement (CERCA)
• Electronic Funds Transfer Association (EFTA)
• Internet Society
• NACHA – Electronic Payments Association
• National Association of Insurance and Financial Advisors
• Society for Risk Analysis

THE WASHINGTON, D.C., REGION IS A TOP 10 METRO FOR JOBS IN THE FOLLOWING OCCUPATIONS:

<table>
<thead>
<tr>
<th>OCCUPATION</th>
<th>JOBS</th>
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</thead>
<tbody>
<tr>
<td>Accountants and Auditors</td>
<td>41,100</td>
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<tr>
<td>Economists</td>
<td>4,900</td>
</tr>
<tr>
<td>Financial Analysts</td>
<td>18,000</td>
</tr>
<tr>
<td>Financial Managers</td>
<td>19,800</td>
</tr>
<tr>
<td>Market Research Analysts and Marketing Specialists</td>
<td>22,600</td>
</tr>
<tr>
<td>Statisticians</td>
<td>3,100</td>
</tr>
</tbody>
</table>

INFORMATION TECHNOLOGY OCCUPATIONS
• Computer and Information Research Scientists | 3,100 |
• Computer Systems Analysts | 19,100 |
• Information Security Analysts | 11,700 |
• Software Developers | 68,100 |

OCCUPATIONS WITH THE MOST WORKERS IN ANY U.S. METRO APPEAR IN ORANGE.
SOURCE: JOBSEQ 2022 FIRST QUARTER

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