

FAIRFAX COUNTY, VIRGINIA

Industry Profile: Government Contracting

The U.S. federal government is the world's largest buyer of goods and services—spending more than \$600 billion annually, with approximately one-quarter going to small businesses.

FEDERAL CONTRACTING IN FAIRFAX COUNTY (FY23)



CONTRACT AWARDS
\$38.3B

DEFENSE AGENCIES

\$17.3 B

ARMY	\$4.6B
AIR FORCE	\$4.3B
NAVY	\$2.9B
DEFENSE LOGISTICS AGENCY	\$1.5B
DEFENSE HEALTH AGENCY	\$1.4B

CIVILIAN AGENCIES

\$21.0B

HEALTH AND HUMAN SERVICES	\$3.9B
HOMELAND SECURITY	\$2.7B
VETERANS AFFAIRS	\$2.3B
DEPARTMENT OF JUSTICE	\$2.2B
GSA	\$2.0B

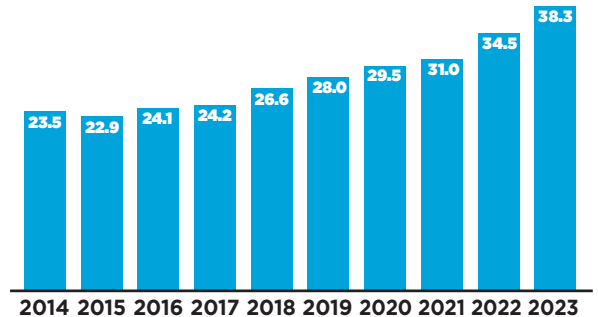


36%
OF CONTRACTS AWARDED IN VIRGINIA



5%
OF ALL FEDERAL PROCUREMENT CONTRACTS

FAIRFAX COUNTY CONTRACT AWARDS 10-YEAR TREND BY FISCAL YEAR (\$BILLIONS)



#1

CONTRACT AWARDS FOR SMALL BUSINESS IN U.S.

(LOCAL JURISDICTIONS / BY RECIPIENT LOCATION)

CONTRACT AWARDS BY SET-ASIDE PROGRAM, FY2023 (\$ Billions)

PROGAM	CONTRACT AWARDS IN FAIRFAX COUNTY
Small Business	\$12.2B
Minority-Owned	\$6.0B
Veteran-Owned	\$4.4B
Service-Disabled Veteran-Owned	\$3.8B
Woman-Owned	\$2.4B

TOP FEDERAL CONTRACTORS HEADQUARTERED IN FAIRFAX COUNTY FY2023

(\$ Billions/By Recipient—All U.S. Locations)

CONTRACTOR	TOTAL CONTRACTS
General Dynamics	\$20B+
Northrop Grumman	\$10B+
Optum Public Sector Solutions	\$10B+
Leidos	\$10B+
Booz Allen Hamilton	\$5B+

SOURCE: USASPENDING.GOV

NOTE: FIGURES REPRESENT UNCLASSIFIED SPENDING

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FAIRFAX COUNTY AND D.C. REGION GOVERNMENT CONTRACTING CLUSTER

FEDERAL AGENCIES

U.S. DEPARTMENT OF DEFENSE	GENERAL SERVICES ADMINISTRATION	U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES	U.S. DEPARTMENT OF HOMELAND SECURITY	U.S. DEPARTMENT OF THE INTERIOR
U.S. DEPARTMENT OF JUSTICE	U.S. DEPARTMENT OF STATE	U.S. DEPARTMENT OF TRANSPORTATION	U.S. DEPARTMENT OF THE TREASURY	U.S. DEPARTMENT OF VETERANS AFFAIRS

GOVERNMENT CONTRACTORS (SELECTED COMPANIES)

Amentum
Accenture*
Airbus*
Amazon Web Services
BAE Systems*
Bechtel
Booz Allen Hamilton
Capgemini*
Carahsoft Technology
CGI*
General Dynamics
GovCIO
Huntington Ingalls Industries
ICF International
IDEMIA
immixGroup
Inmarsat*

Intelsat*
Leidos
ManTech International
MAXIMUS
The MITRE Corporation
Noblis
Northrop Grumman
NTT DATA*
Parsons
Peraton
SAIC
SAP-NS2*
Serco Inc.*
Securitas*
SES Government Solutions*
Siemens*
Software AG*
V2X

MINORITY-, VETERAN-, WOMAN-OWNED CONTRACTORS

ActionNet
Alvarez
Ampcus
Four
Four Points Technology
Iron Bow Technologies
MicroTech
OBXtek
Octo Consulting
Pragmatics
TAPE
Three Wire Systems
ThunderCat Technology
VAE
Zantech

*FOREIGN-OWNED
 COMPANIES IN **BOLDFACE** HAVE HEADQUARTERS IN FAIRFAX COUNTY

NETWORKING AND COMPANY SUPPORT



GOVERNMENT CONTRACTING EXPERTISE IN FAIRFAX COUNTY

- **CYBERSECURITY**
- **ENGINEERING**
- **FACILITY MANAGEMENT**
- **INFORMATION TECHNOLOGY**
- **LINGUISTIC SERVICES**
- **MANAGEMENT CONSULTING**
- **PHYSICAL SECURITY**
- **RESEARCH & DEVELOPMENT**
- **SIMULATION**
- **SOFTWARE**
- **STRATEGIC PLANNING**
- **SYSTEMS INTEGRATION**
- **TECHNICAL CONSULTING**