The second Commission meeting of FY2023 was held via Zoom videoconferencing due to the COVID-19 pandemic. Joining the meeting were:

**COMMISSIONERS**:

Cathy Lange, Chairman Rocky Mitchell   
James Quigley, Vice Chairman Pallabi Saboo   
Ronald Johnson, SecretaryRick Wagner

**STAFF**:

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| Victor Hoskins, President and CEO | Juhi Naithani, Assistant Director, International  Business Investment |
| Mike Batt, Vice President, Talent Initiative | Sharon Reed, Communications Manager |
| Donna Hurwitt, Vice President, Operations | Cathy Riley, Senior Vice President |
| Alex Iams, Executive Vice President | Anne Rosenblum, National Business Investment  Manager – Technology and Capital Attraction |
| Jatinder Kaur Khosla, International Business Investment Manager - Europe | Owen Rouselle, Business Research Analyst |
| David Kelley, Director, National Business  Investment | Karen Smaw, Director, Diversity Investment, and  Entrepreneurship |
| Anna Nissinen, Vice President, Communications | Andrew Taherzadeh, Assistant Director,  Communications |
| Andrew McCue, National Business Investment   Manager – Government Contracting and IT | Stephen Tarditi, Director, Market Intelligence |
| Cheryl Martelli, Executive Administrative  Assistant | Sandra White, Director, Operations and Human  Resources |
| Jan Mul, Director, International Business  Investment | Spencer Woods, National Business Investment Manager – Digital Media and Mobility Services |

LEGAL COUNSEL

Michael Graff, Esq., McGuireWoods

GUESTS

Aaron Jones, DCI  
Alli Maniglia, DCI  
Eta Nahapetian, Fairfax County

**I. Welcome**

Mr. Taherzadeh provided direction to the Commission, the presenters, and guests about the videoconferencing venue and addressing comments and inquiries. He stated that it was a public meeting and anyone from the public wishing to submit a question, or a comment could do so via email addressed to Ms. Cheryl Martelli, [cmartelli@fceda.org](mailto:cmartelli@fceda.org).

**II. Call to Order**

Chairman Lange called the meeting to order at 6:00 p.m. Those present were Chairman Lange, Vice Chairman Quigley, Commissioners Johnson, Partridge, Saboo, and Vidulich.

**III. Approval of Minutes**

Chairman Lange called for a motion to approve the minutes of the July 11, 2022, Commission meeting. Commissioner Saboo moved to approve the minutes. Vice Chairman Quigley seconded the motion. Counsel Graff took the roll call for the vote. The motion passed unanimously.

I**V. Expenditures Report**

In Commissioner Partridge’s absence, Chairman Lange gave the Treasurer’s Report. She stated that the report represents one month (8%) of fiscal year 2023 and 5% of the budget has been expended. Salary expenses (4%) are currently running below 8% due to the two-week lag in payroll deposits. Some operating expense categories appear low during the first month of the fiscal year, since most vendors bill in arrears, but will catch-up as the year progresses.

Chairman Lange reported that the IRB fee fund allocation, which the Commission voted on recently, that will be made from the County bond account to the EDA for marketing communications purposes, is currently being processed. That process should be finalized from between early to mid-October and those numbers will be reflected in the October expenditures report.

**V. Chairman’s Report**

Chairman Lange recently distributed a list of potential guest speakers and topics for next year to the Commissioners. She said that the February annual Commission strategic planning session will be another opportunity to add speakers and topics. Staff will begin working on scheduling the current list of speakers. At the September Commission meeting, Mr. Jonathan Griffin from CapOne will talk about placemaking.

**VI. President’s Report**

President Hoskins reported on his recent speaking events, special meetings, and interviews for the past month.

**Communications Update:** Ms. Nissinen reported that in July the EDA received very good coverage in the Korean Times, both here and overseas, and with the HBCU‘s that are looking for locations here in northern Virginia. She stated that with the Hilton news story and announcement of their commitment to stay and expand in Fairfax County, the EDA got coverage as far away as Australia in July.

President Hoskins thanked everyone for their hard work and the year-long effort to retain Hilton here in Fairfax County. He stated that it was a tough competition and it came down to a very close decision. He expressed his appreciation for the hard work of Ms. Riley and his appreciation for her dedication. The county transportation, permitting, and taxation departments, VEDP, the state and the Governor all worked diligently as well.

**VII. Closed Session**

Chairman Lange called for a motion at 6:17 p.m. to convene in closed session pursuant to Virginia Code Section 2.2-3711(A)(39) for the discussion or consideration of information subject to the exclusion in subdivision 3 of Virginia Code Section 2.2-3705.6 related to economic development. A motion was made by Vice Chairman Quigley. Commissioner Saboo seconded the motion. Counsel Graff took the roll call for the vote. The motion passed unanimously.

Chairman Lange called for a motion to convene in open session at 7:32 p.m. and to certify that only public business matters exempt from open meeting requirements identified in the motion by which the EDA entered the closed session were discussed in the closed session. A motion was made by Vice Chairman Quigley. Commissioner Saboo seconded the motion. Mr. Graff took the roll call for the vote. The motion passed unanimously.

**VIII. Adjournment**

There being no further business and no objections, Chairman Lange adjourned the meeting by consent at 7:33 pm.

Mr. Taherzadeh stated that the August meeting of the Fairfax County Economic Development Authority Commission had concluded. If any member of the public had not asked a question they had intended to, please email the question to Ms. Cheryl Martelli at cmartelli@fceda.org.

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Cathy Lange Ronald Johnson  
Chairman Secretary