

# FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY COMMISSION MEETING

January 8, 2023

The seventh Commission meeting of FY2024 was held in person at the FCEDA office, 8300 Boone Boulevard, Suite 450, Tysons, Virginia. Some staff members and guests joined via zoom, shown below. Joining the meeting were:

## COMMISSIONERS:

James Quigley, Chairman  
Rick Wagner, Vice Chairman  
Ron Johnson, Secretary  
Pallabi Saboo, Assistant Secretary

Jermaine Johnson  
Cathy Lange  
Rocky Mitchell

## STAFF:

Victor Hoskins, President and CEO	Jatinder Khosla, Director, International Business Investment
Alex Iams, Executive Vice President	Karen Smaw, Director, Diversity, Investment, and Entrepreneurship, via Zoom
Mike Batt, Vice President, Talent Program	Anuj Sahay, International Business Investment Manager – Canada and India
Donna Hurwitt, Vice President, Operations	Serina Williams, Digital Media Specialist
David Kelley, Director, National Business Investment	Stephen Tarditi, Director, Market Intelligence
Cheryl Martelli, Executive Administrative Assistant	

## LEGAL COUNSEL:

Michael Graff, Esq., McGuireWoods  
Anne Curtis Sanders, McGuire Woods, via Zoom

Joe LaHait, Fairfax County

## GUESTS:

Dominic Bonaiuto, Inova Health Systems  
Theresa DeSantis, Fairfax County  
Dr. J. Steven Jones, President & CEO, Inova Health Systems  
Eta Nahapatian, Fairfax County

**FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY**  
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**I. Welcome**

For the Zoom participants, Ms. Serina Williams provided direction about the videoconferencing venue and how comments and inquiries will be addressed. She stated that it was a public meeting and anyone from the public wishing to submit a question, or a comment could do so via email addressed to Ms. Cheryl Martelli, [cmartelli@fceda.org](mailto:cmartelli@fceda.org).

**II. Call to Order**

Chairman Quigley called the meeting to order at 6:02 p.m. Those present were Chairman Quigley, Vice Chairman Wagner, Commissioners Ron Johnson, Cathy Lange, Jermaine Johnson, Mitchell, and Saboo. Commissioners Haynesworth and Partridge were absent.

**III. Approval of Minutes**

Chairman Quigley called for a motion to approve the minutes of the December 11, 2023, Commission meeting. Vice Chair Wagner moved to approve the minutes. Commissioner Jermaine Johnson seconded the motion. Counsel Graff called the roll and the motion passed unanimously.

**IV. Expenditures Report**

Chairman Quigley presented the Treasurer's Report. He stated that the report covers 50% of fiscal year 2024 and 49% of the annual budget has been expended. There are no exceptional expenditures to discuss. Travel expenditures will pick up now that the holidays are past, and the EDA is fully staffed.

Commissioner Mitchell arrived at 6:09 pm.

**V. Industrial Revenue Bond**

Mr. Joe LaHait from the County Finance Department presented an IRB application for the approval of a Master Credit Agreement and Revolving Line of Credit in a principal amount up to \$90,000,000 for the purpose of providing interim financing and refinancing the costs of planning, developing, and constructing and the repayment of the funding. He discussed the line of credit, the financing flexibility, and the line of credit timeline. Commissioner Johnson shared that he serves on the Old Mt. Vernon High School Committee and encouraged his colleagues to approve creative funding and a much-needed project. Chairman Quigley called for a motion to approve the funding. Commissioner Johnson moved to approve the motion. Commissioner Lange seconded the motion. Counsel Graff called the roll and the motion passed unanimously.

Counsel Graff left the meeting at 6:30 pm. Counsel Sanders was present via zoom.

**VI. Guest Speaker – Dr. J. Stephen Jones**

Commissioner Lange introduced Dr. Jones. Dr. Jones is the President and CEO of Inova, a leading nonprofit healthcare system in Northern Virginia and the Washington, D.C. area. A board-certified

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practicing urological surgeon, he is also a Professor of Urology at the University of Virginia. Inova has received “Straight A” ratings by Leapfrog since 2018, and in 2020 became the first and only large health system in America to have every hospital rated five stars by CMS. Dr. Jones previously served as president of Cleveland Clinic Regional Hospitals and Family Health Centers. He earned a BS in Zoology at the University of Arkansas, his MD at UAMS, and MBA at Case Western Reserve University. Dr. Jones is Editor-in-Chief of the American Urological Association Journal Urology Practice and has published over 200 peer-reviewed manuscripts and over 40 book chapters. He has published two books and is editor of five medical textbooks. Dr. Jones serves on the boards of the American Medical Group Association, Greater Washington Partnership, and Northern Virginia Chamber of Commerce.

Commissioner Lange conducted a fireside-chat discussion with Dr. Jones. Their topics included Dr. Jones’ professional journey and what brought him to Northern Virginia, his initial vision and strategy for Inova and how it has evolved. He shared Inova’s plans to replace the Alexandria Inova Hospital on Seminary Road with a much larger acute-care hospital, Inova Schar Cancer Institute, and a specialty care center, among other developments. They discussed the challenge of mental health care manifesting across Inova and the region and how Inova is helping to address the challenge as well as discussing recruiting and retaining other larger employers such as Inova.

## **VII. Talent Up Program**

Ms. Theresa DeSantis, Economic Mobility Manager, shared that Ms. Rebecca Moudry, Director, Department of Economic Initiatives was under-the-weather and Ms. DeSantis would be presenting for the evening. The Talent Up Program partners with the EDA, The Economic Advisory Committee, the Board of Supervisors, other workforce partners, the chamber, and the community college. Also, to have employers work with diverse and overlooked workers in Fairfax County. It provides a short-term internship paid for by the program for entry and mid-level in high demand. It is a pilot using American Rescue funds. It’s open to any Fairfax County company – for profit businesses, non-profits that might have an opportunity to build their entry and mid-level jobs. We are interested to fill openings and using Talent Up as a short-term trial. Entry level IT, professional sales and customer service administrators, accounting and bookkeeping, and entry-level healthcare. Skillsource is our program manager and hire the workers. Wages are paid during the internship period along with workers comp. Skillsource is the employer of record. She provided information about how to become involved, some specific parameters of utilizing the funds for this program, A discussion was had on the connotation of the description of “internship” and other ways to reference the position/program. Commissioner Wagner offered to provide a referral to Ms. DeSantis.

## **VIII. Chairman’s Report**

Chair Quigley stated that the Statements of Economic Interests this year are due on Thursday, February 1, 2024. He stressed the importance of adhering to this deadline. Five out of the ten one-on-one meetings with the Board of Supervisors have been held. The date of the annual Commission Retreat has been set for Tuesday, March 19, 2024.

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**IX. President's Report**

President Hoskins presented an overview of key developments:

- Move to a new office in November 2024
- Launch of a new global brand and go-to market strategy
- New focus on university talent and expanded focus on K-12
- Potential collaboration with the Greater Washington Partnership and private sector partners
- Discussions with key leadership across Greater Washington on implementation of regional economic development strategy

**X. Closed Session**

The Commission unanimously resolved to go into closed session to receive specific legal advice from the Commission's counsel concerning Commission governance issues. Following the closed session, the Commission unanimously certified that only legal advice concerning Commission governance issues was discussed during the closed session, and unanimously adopted a resolution forming a governance committee of the Commission.

**XI. Adjournment**

There being no further business and no objections, Chairman Quigley adjourned the meeting by consent at 7:31 pm.

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James Quigley  
Chairman

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*Ron Johnson*

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Ronald Johnson  
Secretary