

## **RFP 2025-01 International Business Attraction Representative-India Market**

**Closing Date/Time: Tuesday, August 6, 2024 @ 2:00 PM Eastern Time**

The FCEDA is seeking to obtain the services of a consultant/firm to research, qualify and contact Indian-owned companies in India and in the U.S.; the consultant will identify their potential interest in establishing an office in Fairfax County, Virginia, for a US market operation. In addition, the consultant will build long-term relationships with the targeted companies, create an ongoing interest in Fairfax County as a business location, and develop and work with partners in India and in the U.S. to enhance Fairfax County outreach to Indian-owned businesses.

To view this solicitation, please visit our page on the Bonfire procurement portal at <https://fairfaxcountyeda.bonfirehub.com/opportunities/146217>. Offerors must register on the Bonfire portal in order to download the RFP documents and submit a response to this RFP. Submitting proposals via the Bonfire portal is mandatory. The Fairfax County Economic Development Authority will not accept proposals submitted by paper, telephone, facsimile ("FAX") transmission, or electronic mail (e-mail) in response to this RFP.

The FCEDA strongly encourages offerors to submit proposals well in advance of the proposal submission deadline. A proposal submission is not considered successful unless all necessary files have been uploaded and the 'Submit & Finalize' step has been completed. Offerors are responsible for the consequences of any failure to plan ahead in the submission of their Proposal.

Please contact Bonfire at [Support@GoBonfire.com](mailto:Support@GoBonfire.com) for technical questions related to your submission. You can also visit their help forum at <https://bonfirehub.zendesk.com/hc>.