

FAIRFAX COUNTY ECONOMIC DEVELOPMENT AUTHORITY
COMMISSION MEETING
June 10, 2024

The last Commission meeting of FY2024 was held in person at the FCEDA office, 8300 Boone Boulevard, Suite 450, Tysons, Virginia.

COMMISSIONERS:

James Quigley, Chairman
Ron Johnson, Secretary
Pallabi Saboo, Assistant Secretary
Linnie Haynesworth

Jermaine Johnson
Rocky Mitchell
Steven Partridge

STAFF:

Alex Iams, Executive Vice President	Cheryl Martelli, Executive Administrative Assistant
Anna Nissinen, Senior Vice President – via Zoom	Andrew McCue, National Business Investment Manager, Telecommunications and IT- via Zoom
Mike Batt, Vice President, Talent program	Sharon Reed, Communications Manager
Robin Geiger, Vice President, Marketing/ Communications	Karen Smaw, Director, Diversity, Investment, and Entrepreneurship - via Zoom
Donna Hurwitt, VP, Operations	Andrew Taherzadeh, Director, Marketing and Communications
David Kelley, Vice President, Business Investment	Stephen Tarditi, Director, Market Intelligence

LEGAL COUNSEL:

Michael Graff, Esq., McGuireWoods

GUESTS:

John Galer, The Aerospace Corporation
Eta Nahapetian, Fairfax County

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I. Call to Order

Chairman Quigley called the meeting to order at 6:03 p.m. Counsel Graff called the roll. Those present were Chairman Quigley, Commissioners Haynesworth, Ron Johnson, Jermaine Johnson, Mitchell, Partridge, and Saboo. Vice Chair Wagner and Commissioner Lange were absent.

II. Approval of Minutes

Chairman Quigley called for a motion to approve the minutes of the May 13, 2024, Commission meeting. Commissioner Saboo made the motion. Commissioner Jermaine Johnson seconded the motion. Counsel Graff called the roll. Commissioners Ron Johnson and Rocky Mitchell abstained. The motion passed unanimously.

III. Expenditures Report

Chairman Quigley presented the Treasurer's Report. He stated that the report represents eleven months (83%) of fiscal year 2024 and 89% of the budget has been expended. The Personnel line item consists of three pay periods and recognition awards processed in the month of May.

IV. Guest Speaker – Mr. John Galer, The Aerospace Corporation

Chair Quigley introduced Mr. Galer, Chief of Government Relations at the Aerospace Corporation. In March 2024, Aerospace announced it would relocate its corporate headquarters to Chantilly, Virginia, from El Segundo, California. According to its press release about the relocation, the shift will bring Aerospace CEO and corporate functions closer to key customers and stakeholders in the Washington DC area.

Mr. Galer leads the corporation's government relations activities, providing strategic vision and execution of a growing portfolio of educational and outreach efforts to Congress, Executive Branch, and state and local government officials. Concurrently, Mr. Galer serves as the co-chair of the Cybersecurity and Infrastructure Security Agency (CISA) Space Systems Critical Infrastructure Working group, a public-private partnership that identifies and develops strategies to minimize risks and increase the security and resiliency of America's space-based assets and critical functions.

Prior to joining Aerospace, Mr. Galer served as the Assistant Vice President for National Security Space at the Aerospace Industries Association, providing policy leadership, and representing industry consensus on national security space matters. He is presently a Stephen M. Kellen Term Member at the Council on Foreign Relations (CFR) and was a 2019 Shawn Brimley National Security Fellow at the Center for a New American Security (CNAS).

Mr. Galer is also a Space Operations Officer in the United States Air Force Reserve, currently serving in the Office of Policy and Strategy at the National Reconnaissance Office (NRO). He spent fourteen years on active duty with a variety of assignments leading dynamic teams in space operations,

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strategy, communications, and policy. During his career, he has served as a satellite operator and integrator and a trusted advisor and strategic communicator for chief executives in the Department of Defense, Intelligence Community, and U.S. Congress. In his last assignment, he was a Legislative Liaison for U.S. Strategic Command.

Chair Quigley and Mr. Galen discussed highlights of Mr. Galen's military career and his transition to public service. They discussed the challenges of moving executive functions to Fairfax County and the favorable and unique conditions available to the Aerospace Corporation in the county. Mr. Galen cited the incredible talent, very good engineering schools, K-12 programs, and proximity to the federal government. The space commercialization organizations and the anchor organizations are located within 30 or 40 miles. They discussed the talent pool and what Mr. Galen sees with space commercialization in the next twenty or thirty years. He stated that the general knowledge of space is opening up. He shared that economically budgets of space and related agencies are quite large and have expanded, such as with NASA, Space Force, the Department of Commerce, which is the biggest area that space customers are found. Their budget has quadrupled. For the FCEDA team's information and understanding, Mr. Galer discussed the areas of imaging, communications, culture within the industry, and other aspects of the future of the industry.

V. Operations Items

Ms. Hurwitt shared two items and requested that the Commissioners vote on them. First, a county compensation item and, secondly, a FY25 Procurement Guideline item.

The Board of Supervisors approved a 2% market rate adjustment for county employees and the additional funds have been added to the FCEDA budget. Ms. Hurwitt reported that the EDA follows the Virginia Public Act Guidelines and is required to abide by an FCEDA-specific set of guidelines. Those are written by a McQuireWoods procurement attorney. Updates require acceptance by the Commission. There are the following updates currently:

- a liability provision;
- related to construction contracts -there are currently none; and,
- preference for Virginia manufacturer goods when procurement is equal between two vendors.

Chair Quigley called for a motion to approve the 2% market rate increase for the FCEDA staff. Commissioner Jermaine Johnson moved to approve the increase. Commissioner Saboo seconded the motion. Counsel Graff called the roll. The motion passed unanimously.

Chair Quigley called for a motion to approve the change to the FCEDA Procurement Guidelines. Commissioner Ron Johnson moved to approve the changes. Commissioner Saboo seconded the motion. Counsel Graff called the roll. The motion passed unanimously.

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VI. Chairman's Report

Chair Quigley reported that at next month's meeting, the Talent team will present. Mr. Mike Batt, Vice President of Talent, will report and introduce his team.

VII. President's Report

In President Hoskins' absence, Mr. Alex Iams, Executive Vice President, shared a few events that he had recently covered for President Hoskins. Mr. Iams introduced Ms. Robin Geiger, newly-hired Vice President of Marketing and Communications.

VIII. Adjournment

There being no further business and no objections, Chairman Quigley adjourned the meeting by consent at 7:05 pm.

DocuSigned by:

JAMES QUIGLEY

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James Quigley
Chairman

DocuSigned by:

Ron Johnson

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Ron Johnson
Secretary